



Residual Value Lease Guide

2013 – 2012 Models

November 1 – January 2, 2013 (v2)

Effective 11-08-12 to 1-02-13

Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
10-31-12	1	All		<ul style="list-style-type: none">Initial Publication	11-1-12 to 11-7-12
11-8-12	2	Text & Suzuki	All	<ul style="list-style-type: none">Suzuki removed from list of eligible new vehicles	11-8-12 to 1-2-13

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GENERAL INFORMATION

Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at www.allydealer.com.

Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
MALIBU						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term			RVLG	<u>36mo</u> 51%	<u>48mo</u> 46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$						
Residual for 42 month transaction is 48%						

New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
GRANTURISMO						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term			Rate Sheet	<u>36mo</u> 42%	<u>48mo</u> 37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\% \text{ rounded downward}$						
Residual for 42 month standard mileage transaction is 39%						

Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Maserati passenger cars (current and previous model year).
5. New Mitsubishi passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demonstrator Program vehicles (**except i-MiEV**) with up to 7,500 beginning miles.
8. Prior Dealer Service/Rental Program vehicles (**except Volt & i-MiEV**) with up to 7,500 beginning miles.
9. Prior Driver Education Program vehicles (**except Volt & i-MiEV**) with up to 7,500 beginning miles.
10. Prior GM and Chrysler Company Owned Program vehicles (**except Volt**) with up to 25,000 beginning miles.
11. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn and Saab models).
12. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

Disposition Fee

Ally does not currently charge a disposition fee.

Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only *: 40¢ per mile

* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati): reduce by \$1350 (36 x 15¢ x 250)		
Cadillac Only: reduce by \$1800 (36 x 20¢ x 250)		
Maserati Only: reduce by \$3600 (36 x 40¢ x 250)		

Under the Low Mileage and Ultra Low Mileage Programs, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only: 40¢ per mile

Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac, Maserati & Mitsubishi)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 15¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows * (Light Duty only)
6. Dump Body * (On Highway only)

* Contact the Ally Commercial Services Group (CSG) for restrictions.

Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate

$$\text{Net Cap Cost} \times \text{Net Cap Cost Factor} = \text{Net Cap Cost Payment}$$

$$\$30,000 \times 0.0291127 = \$873.38$$

$$\text{Residual Value} \times \text{Residual Factor} = \text{Residual Value Credit}$$

$$\$13,800 \times 0.0263403 = \$363.50$$

$$\text{Net Cap Cost Payment} - \text{Residual Value Credit} = \text{Monthly Payment}$$

$$\$873.38 - \$363.50 = \$509.88$$

SmartLease payment factors are provided in the table below (see pages 6-8).

SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Reg Cab Work Truck	40	38	37	35	34	32	30
			Reg Cab LT	37	36	35	33	32	30	28
			Ext Cab Work Truck	41	39	38	36	35	33	30
			Ext Cab LS	42	40	39	37	36	34	31
			Ext Cab LT	43	41	40	37	36	34	32
			Ext Cab LTZ	41	39	38	36	35	33	31
			Crew Cab Work Truck	45	43	42	39	38	36	33
			Crew Cab LS	46	44	43	40	39	37	34
			Crew Cab LT	47	45	44	41	40	37	34
			Crew Cab LTZ	43	41	40	37	36	34	32
		SILVERADO 1500 4WD	Reg Cab Work Truck	43	41	40	38	37	35	32
			Reg Cab LT	42	40	39	36	35	33	31
			Ext Cab Work Truck	45	43	42	39	38	36	33
			Ext Cab LS	45	43	42	40	39	37	34
			Ext Cab LT	46	44	43	40	39	37	34
			Ext Cab LTZ	44	42	41	39	38	36	33
			Crew Cab Work Truck	47	45	44	41	40	38	35
			Crew Cab LS	50	48	46	43	42	40	37
			Crew Cab LT	49	47	46	43	42	40	37
			Crew Cab LTZ	48	46	44	41	40	38	35
		SILVERADO 1500 HYBRID 2WD	Crew Cab 1HY	50	48	47	44	43	40	37
			Crew Cab 2HY	48	46	45	42	41	39	36
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	52	50	49	46	45	42	39
			Crew Cab 2HY	51	49	48	45	44	41	38
		SILVERADO 2500HD 2WD	Reg Cab Work Truck	43	41	40	37	35	34	31
			Reg Cab LT	43	41	40	38	36	34	31
			Ext Cab Work Truck	46	44	43	41	39	37	34
			Ext Cab LT	47	45	44	41	39	38	35
			Ext Cab LTZ	46	44	43	40	38	37	34
			Crew Cab Work Truck	50	48	47	44	42	40	37
			Crew Cab LT	54	52	50	47	45	43	40
			Crew Cab LTZ	49	47	46	43	41	39	36
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	48	46	44	41	39	37	34
			Reg Cab LT	48	46	45	42	40	38	35
			Ext Cab Work Truck	51	49	48	45	43	41	38
			Ext Cab LT	49	47	46	43	41	39	36
			Ext Cab LTZ	51	49	47	44	42	41	38

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 2500HD 4WD	Crew Cab Work Truck	54	52	50	47	45	43	40
			Crew Cab LT	52	50	48	45	43	41	38
			Crew Cab LTZ	51	49	47	44	42	40	37
		SILVERADO 3500HD 2WD	Reg Cab Work Truck	42	40	39	36	34	33	31
			Reg Cab LT	42	40	39	37	35	34	31
			Ext Cab Work Truck	48	46	45	42	40	38	35
			Ext Cab LT	48	46	45	42	40	39	36
			Ext Cab LTZ	48	46	45	42	40	39	36
			Crew Cab Work Truck	50	48	46	43	41	40	37
			Crew Cab LT	49	47	46	43	41	39	36
			Crew Cab LTZ	49	47	45	42	40	39	36
		SILVERADO 3500HD 4WD	Reg Cab Work Truck	49	47	45	42	40	39	36
			Reg Cab LT	50	48	46	43	41	40	37
			Ext Cab Work Truck	53	51	50	47	45	43	40
			Ext Cab LT	53	51	49	46	44	42	39
			Ext Cab LTZ	51	49	48	45	43	41	38
			Crew Cab Work Truck	57	55	53	49	47	45	42
			Crew Cab LT	53	51	49	46	44	42	39
			Crew Cab LTZ	52	50	48	45	43	41	38
2012	GMC TRUCKS	SIERRA 1500 2WD	Reg Cab Work Truck	41	39	38	36	34	33	30
			Reg Cab SLE	37	35	34	32	30	29	27
			Ext Cab Work Truck	42	40	39	36	34	33	31
			Ext Cab SL	42	40	39	37	35	34	31
			Ext Cab SLE	41	39	38	36	34	33	30
			Ext Cab SLT	41	39	38	36	34	33	30
			Crew Cab Work Truck	46	44	43	40	38	37	34
			Crew Cab SL	48	46	44	41	39	38	35
			Crew Cab SLE	47	45	44	41	39	38	35
		SIERRA 1500 4WD	Crew Cab SLT	44	42	41	38	36	35	32
			Reg Cab Work Truck	44	42	41	38	36	35	33
			Reg Cab SLE	42	40	39	37	35	34	31
			Ext Cab Work Truck	46	44	43	40	38	37	34
			Ext Cab SL	47	45	44	41	39	37	34
			Ext Cab SLE	47	45	44	41	39	37	34
			Ext Cab SLT	46	44	43	40	38	36	33
			Crew Cab Work Truck	49	47	46	43	41	39	36
			Crew Cab SL	51	49	47	44	42	40	37
			Crew Cab SLE	49	47	45	42	40	39	36
			Crew Cab SLT	47	45	44	41	39	37	34

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013 GMC TRUCKS		SIERRA 1500 DENALI 2WD								
			Crew Cab	45	43	42	39	37	36	33
		SIERRA 1500 DENALI 4WD								
			Crew Cab	48	46	44	41	39	38	35
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	49	47	46	43	41	39	36
			Crew Cab 3HB	48	46	45	42	40	39	36
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	53	51	49	46	44	42	39
			Crew Cab 3HB	52	50	48	45	43	41	38
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	42	40	39	37	35	34	31
			Reg Cab SLE	43	41	40	37	35	34	32
			Ext Cab Work Truck	48	46	45	42	40	38	35
			Ext Cab SLE	47	45	44	41	39	37	34
			Ext Cab SLT	47	45	44	41	39	37	34
			Crew Cab Work Truck	52	50	48	45	43	41	38
			Crew Cab SLE	54	52	50	47	45	43	40
			Crew Cab SLT	49	47	46	43	41	39	36
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	47	45	44	41	39	38	35
			Reg Cab SLE	47	45	44	41	39	38	35
			Ext Cab Work Truck	53	51	49	46	44	42	39
			Ext Cab SLE	50	48	47	44	42	40	37
			Ext Cab SLT	47	45	44	41	39	38	35
			Crew Cab Work Truck	56	54	52	49	47	45	41
			Crew Cab SLE	53	51	49	46	44	42	39
			Crew Cab SLT	51	49	47	44	42	41	38
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	51	49	47	44	42	41	38
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	53	51	49	46	44	42	39
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	44	42	41	38	36	35	33
			Reg Cab SLE	46	44	43	40	38	37	34
			Ext Cab Work Truck	51	49	47	44	42	40	37
			Ext Cab SLE	49	47	46	43	41	39	36
			Ext Cab SLT	47	45	44	41	39	38	35
			Crew Cab Work Truck	53	51	49	46	44	42	39
			Crew Cab SLE	49	47	46	43	41	39	36
			Crew Cab SLT	49	47	46	43	41	39	36

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 3500HD 4WD								
			Reg Cab Work Truck	51	49	47	44	42	40	37
			Reg Cab SLE	51	49	48	45	43	41	38
			Ext Cab Work Truck	55	53	51	48	46	44	40
			Ext Cab SLE	53	51	49	46	44	42	39
			Ext Cab SLT	52	50	49	46	44	42	39
			Crew Cab Work Truck	57	55	53	49	47	45	42
			Crew Cab SLE	52	50	49	46	44	42	39
			Crew Cab SLT	53	51	49	46	44	42	39
		SIERRA 3500HD DENALI 2WD								
		SIERRA 3500HD DENALI 4WD	Crew Cab	54	52	50	47	45	43	40
			Crew Cab	55	53	51	48	46	44	40

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	EXPRESS CARGO VAN								
			3dr Van 1500	35	33	31	28	26	25	22
			3dr Van 2500 135wb	33	31	30	27	25	24	21
			3dr Van 2500 155wb	31	29	28	25	23	22	19
			3dr Van 3500 135wb	30	28	27	25	23	22	19
			3dr Van 3500 155wb	30	28	27	25	23	22	19
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	35	33	31	28	26	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	29	27	26	24	22	21	19
			3dr Van 1500 LT	31	29	28	26	24	22	19
			3dr Van 2500 LS	28	26	25	23	21	20	18
			3dr Van 2500 LT	29	27	26	24	22	21	19
			3dr Van 3500 135wb 1LS	27	25	24	22	20	19	17
			3dr Van 3500 135wb LT	28	26	25	23	21	20	18
			3dr Van 3500 155wb 1LS	26	24	23	21	20	19	17
			3dr Van 3500 155wb LT	28	26	25	22	21	20	18
			3dr Van 3500 135wb 2LS	25	23	22	20	19	18	16
			3dr Van 3500 135wb 2LT	27	25	24	21	20	19	17
			3dr Van 3500 155wb 2LS	24	22	21	19	18	17	15
			3dr Van 3500 155wb 2LT	27	25	24	22	20	19	17
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	31	29	28	25	23	22	19
			3dr Van 1500 LT	32	30	29	26	24	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	37	35	34	32	30	29	27
			Reg Cab LT	35	34	33	31	29	28	26
			Ext Cab Work Truck	40	38	37	35	33	32	30
			Ext Cab LS	41	39	38	36	34	33	30
			Ext Cab LT	41	39	38	36	34	33	31
			Ext Cab LTZ	40	38	37	35	33	32	29
			Crew Cab Work Truck	42	40	39	37	35	34	31
			Crew Cab LS	43	41	40	37	35	34	32
			Crew Cab LT	43	41	40	38	36	35	32
			Crew Cab LTZ	41	39	38	35	33	32	30

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
Nov 8, 2012 to Jan 2, 2013 (v2)	2012 CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	42	40	39	37	35	34	31
			Reg Cab LT	40	38	37	35	33	32	30
			Ext Cab Work Truck	44	42	41	38	36	35	33
			Ext Cab LS	45	43	42	39	37	36	33
			Ext Cab LT	45	43	42	39	37	36	33
			Ext Cab LTZ	44	42	41	38	36	35	32
			Crew Cab Work Truck	45	43	42	39	37	36	33
			Crew Cab LS	47	45	44	41	39	38	35
			Crew Cab LT	47	45	44	41	39	38	35
		SILVERADO 1500 HYBRID 2WD	Crew Cab LTZ	45	43	42	40	38	37	34
			Crew Cab 1HY	46	44	43	40	38	37	34
		SILVERADO 1500 HYBRID 4WD	Crew Cab 2HY	45	43	42	39	37	36	34
			Crew Cab 1HY	49	47	46	43	41	40	37
		SILVERADO 2500HD 2WD	Crew Cab 2HY	48	46	45	42	40	39	36
			Reg Cab Work Truck	39	37	36	34	32	31	28
			Reg Cab LT	40	38	37	34	32	31	29
			Ext Cab Work Truck	43	41	40	38	36	35	32
			Ext Cab LT	43	41	40	38	36	35	32
			Ext Cab LTZ	43	41	40	37	35	34	32
			Crew Cab Work Truck	47	45	44	41	39	38	35
			Crew Cab LT	51	49	47	44	42	41	38
		SILVERADO 2500HD 4WD	Crew Cab LTZ	46	44	43	40	38	37	34
			Reg Cab Work Truck	44	42	41	38	36	35	32
			Reg Cab LT	45	43	42	39	37	36	33
			Ext Cab Work Truck	48	46	45	42	40	38	35
			Ext Cab LT	46	44	43	40	38	37	34
			Ext Cab LTZ	47	45	44	41	39	38	35
			Crew Cab Work Truck	51	49	47	44	42	41	38
			Crew Cab LT	49	47	46	43	41	39	36
		SILVERADO 3500HD 2WD	Crew Cab LTZ	48	46	45	42	40	38	35
			Reg Cab Work Truck	40	38	37	34	32	31	29
			Reg Cab LT	39	37	36	34	32	31	28
			Ext Cab Work Truck	46	44	43	40	38	37	34
			Ext Cab LT	45	43	42	39	37	36	33
			Ext Cab LTZ	45	43	42	39	37	36	33
			Crew Cab Work Truck	47	45	43	40	38	37	34
			Crew Cab LT	46	44	43	40	38	37	34
			Crew Cab LTZ	45	43	42	39	37	36	33

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD	Reg Cab Work Truck	45	43	42	39	37	36	33
			Reg Cab LT	47	45	44	41	39	38	35
			Ext Cab Work Truck	50	48	47	44	42	40	37
			Ext Cab LT	50	48	46	43	41	40	37
			Ext Cab LTZ	48	46	45	42	40	38	35
			Crew Cab Work Truck	52	50	48	45	43	41	38
			Crew Cab LT	49	47	46	43	41	39	36
			Crew Cab LTZ	48	46	45	42	40	39	36
2013	GMC TRUCKS	SAVANA CARGO VAN	3dr Van 1500	35	33	31	28	26	25	23
			3dr Van 2500 135wb	32	30	29	27	25	24	21
			3dr Van 2500 155wb	31	29	28	26	24	23	20
			3dr Van 3500 135wb	31	29	28	26	24	23	20
			3dr Van 3500 155wb	31	29	28	26	24	23	20
		SAVANA CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4
			3dr Van 1500	32	30	29	27	25	24	21
		SAVANA PASSENGER	deduct with Conversion	4	4	4	4	4	4	4
			3dr Van 1500 LS	28	27	26	24	22	21	19
			3dr Van 1500 LT	30	29	28	26	24	23	20
			3dr Van 2500 LS	30	28	27	25	23	22	20
			3dr Van 2500 LT	30	28	27	25	23	22	20
			3dr Van 3500 135wb 1LS	28	26	25	23	22	21	19
			3dr Van 3500 135wb 1LT	28	26	25	23	22	21	19
			3dr Van 3500 135wb 2LS	26	25	24	22	21	20	18
			3dr Van 3500 135wb 2LT	26	24	23	21	20	19	17
			3dr Van 3500 155wb 1LS	30	29	28	26	24	23	20
			3dr Van 3500 155wb 1LT	33	31	30	28	26	24	21
			3dr Van 3500 155wb 2LS	26	25	24	22	21	20	18
			3dr Van 3500 155wb 2LT	28	27	26	24	22	21	19
		SAVANA PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4
			3dr Van 1500 LS	29	28	27	25	23	22	19
			3dr Van 1500 LT	31	29	28	26	24	23	20
			deduct with Conversion	4	4	4	4	4	4	4

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012 GMC TRUCKS		SIERRA 1500 2WD								
			Reg Cab Work Truck	39	37	36	34	32	31	28
			Reg Cab SLE	35	34	33	31	29	28	26
			Ext Cab Work Truck	41	39	38	36	34	33	30
			Ext Cab SL	42	40	39	37	35	34	31
			Ext Cab SLE	41	39	38	35	33	32	30
			Ext Cab SLT	40	38	37	35	33	32	29
			Crew Cab Work Truck	44	42	41	38	36	35	32
			Crew Cab SL	45	43	42	39	37	36	33
			Crew Cab SLE	43	41	40	38	36	35	32
			Crew Cab SLT	42	40	39	36	34	33	30
		SIERRA 1500 4WD								
			Reg Cab Work Truck	44	42	41	38	36	35	32
			Reg Cab SLE	41	39	38	35	33	32	30
			Ext Cab Work Truck	46	44	43	40	38	37	34
			Ext Cab SL	47	45	44	41	39	37	34
			Ext Cab SLE	47	45	43	40	38	37	34
			Ext Cab SLT	45	43	42	39	37	36	33
			Crew Cab Work Truck	48	46	44	41	39	38	35
			Crew Cab SL	49	47	46	43	41	39	36
			Crew Cab SLE	47	45	44	41	39	37	34
			Crew Cab SLT	45	43	42	39	37	36	33
		SIERRA 1500 DENALI 2WD								
			Crew Cab	42	40	39	37	35	34	31
		SIERRA 1500 DENALI 4WD								
			Crew Cab	45	43	42	39	37	36	33
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	46	44	43	40	38	37	34
			Crew Cab 3HB	46	44	43	40	38	37	34
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	50	48	47	44	42	40	37
			Crew Cab 3HB	49	47	46	43	41	39	36
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	39	37	36	34	32	31	28
			Reg Cab SLE	40	38	37	34	32	31	29
			Ext Cab Work Truck	45	43	42	39	37	36	33
			Ext Cab SLE	43	41	40	38	36	35	32
			Ext Cab SLT	43	41	40	38	36	35	32
			Crew Cab Work Truck	49	47	45	42	40	39	36
			Crew Cab SLE	51	49	47	44	42	40	37
			Crew Cab SLT	47	45	43	40	38	37	34
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	44	42	41	38	36	35	32
			Reg Cab SLE	44	42	41	38	36	35	32
			Ext Cab Work Truck	48	46	45	42	40	38	35
			Ext Cab SLE	46	44	43	40	38	37	34

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 2500HD 4WD	Ext Cab SLT	43	41	40	38	36	35	32
			Crew Cab Work Truck	53	51	49	46	44	42	39
			Crew Cab SLE	49	47	46	43	41	39	36
			Crew Cab SLT	49	47	45	42	40	39	36
		SIERRA 2500HD DENALI 2WD	Crew Cab	48	46	45	42	40	38	35
		SIERRA 2500HD DENALI 4WD	Crew Cab	50	48	46	43	41	40	37
		SIERRA 3500HD 2WD	Reg Cab Work Truck	41	39	38	36	34	33	30
			Reg Cab SLE	42	40	39	37	35	34	31
			Ext Cab Work Truck	47	45	44	41	39	38	35
			Ext Cab SLE	46	44	43	40	38	36	33
			Ext Cab SLT	46	44	43	40	38	37	34
			Crew Cab Work Truck	50	48	46	43	41	39	36
			Crew Cab SLE	46	44	43	40	38	37	34
			Crew Cab SLT	46	44	43	40	38	36	33
			Reg Cab Work Truck	47	45	44	41	39	38	35
			Reg Cab SLE	48	46	45	42	40	38	35
			Ext Cab Work Truck	52	50	48	45	43	41	38
			Ext Cab SLE	49	47	46	43	41	39	36
			Ext Cab SLT	49	47	46	43	41	39	36
			Crew Cab Work Truck	54	52	50	46	44	42	39
			Crew Cab SLE	49	47	46	43	41	39	36
			Crew Cab SLT	49	47	45	42	40	39	36
		SIERRA 3500HD DENALI 2WD	Crew Cab	51	49	48	45	43	41	38
		SIERRA 3500HD DENALI 4WD	Crew Cab	51	49	47	44	42	40	37

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 2WD	Reg Cab Tradesman (&2TB)	41	39	38	36	33	31	27
			Reg Cab Express (&2TC)	46	44	43	40	37	35	30
			Reg Cab SLT (&2TG)	36	34	33	31	29	27	24
			Reg Cab R/T (&2TL)	41	39	38	36	33	31	27
			Reg Cab HFE (&2TP)	36	34	33	31	29	27	24
			Quad Cab Tradesman (&2TB)	47	45	44	42	39	37	32
			Quad Cab Express (&2TC)	49	47	46	43	40	37	32
			Quad Cab SLT (&2TG)	42	40	39	36	33	31	27
			Quad Cab Big Horn/Lone Star (&2TY)	46	44	43	41	38	36	31
			Quad Cab Outdoorsman (&2TT)	46	44	43	40	37	35	30
			Quad Cab Sport (&2TL)	46	44	43	41	38	36	31
			Quad Cab Laramie (&2TH)	47	45	44	42	39	37	32
			Crew Cab Tradesman (&2TB)	50	48	47	44	41	38	33
			Crew Cab Express (&2TC)	52	50	48	45	42	40	35
			Crew Cab SLT (&2TG)	46	44	43	40	37	35	30
			Crew Cab Big Horn/Lone Star (&2TY)	50	48	47	44	41	39	34
			Crew Cab Outdoorsman (&2TT)	49	47	46	43	40	38	33
			Crew Cab Sport (&2TL)	47	45	44	42	39	37	32
			Crew Cab Laramie (&2TH)	49	47	46	44	41	39	34
			Crew Cab Laramie Longhorn (&2TK)	46	44	43	41	38	36	31
		RAM 1500 4WD	Reg Cab Tradesman (&2TB)	46	44	43	41	38	36	31
			Reg Cab Express (&2TC)	49	47	46	44	41	38	33
			Reg Cab SLT (&2TG)	42	40	39	36	33	31	27
			Reg Cab Sport (&2TL)	44	42	41	39	36	34	29
			Quad Cab Tradesman (&2TB)	51	49	48	45	42	39	34
			Quad Cab Express (&2TC)	53	51	50	47	44	41	36
			Quad Cab SLT (&2TG)	47	45	44	42	39	37	32
			Quad Cab Big Horn/Lone Star (&2TY)	51	49	48	45	42	40	35
			Quad Cab Outdoorsman (&2TT)	51	49	48	45	42	39	34
			Quad Cab Sport (&2TL)	48	46	45	43	40	38	33
			Quad Cab Laramie (&2TH)	51	49	48	45	42	40	35
			Crew Cab Tradesman (&2TB)	55	53	51	48	45	42	37
			Crew Cab Express (&2TC)	56	54	52	48	45	42	37
			Crew Cab SLT (&2TG)	50	48	47	44	41	38	33
			Crew Cab Big Horn/Lone Star (&2TY)	53	51	49	46	43	41	36
			Crew Cab Outdoorsman (&2TT)	53	51	49	45	42	40	35
			Crew Cab Sport (&2TL)	51	49	48	45	42	40	35
			Crew Cab Laramie (&2TH)	53	51	50	47	44	41	36
			Crew Cab Laramie Longhorn (&2TK)	49	47	46	43	40	38	33

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 2WD	Reg Cab ST (&2TA)	37	35	34	31	29	28	25
			Reg Cab Tradesman (&2TB)	42	40	38	35	33	31	28
			Reg Cab Tradesman HD (&2TA)	43	41	40	37	35	33	29
			Reg Cab Express (&2TC)	42	40	39	36	34	32	29
			Reg Cab SLT (&2TG)	38	36	35	32	30	29	26
			Reg Cab Outdoorsman (&2TT)	37	35	34	32	30	28	25
			Reg Cab Sport	38	36	35	32	30	29	26
			Quad Cab ST (&2TA)	44	42	41	38	36	34	30
			Quad Cab Tradesman (&2TB)	46	44	42	39	37	35	31
			Quad Cab Express (&2TC)	47	45	43	40	38	36	32
			Quad Cab SLT (&2TG)	43	41	40	37	35	33	29
			Quad Cab Lone Star (&2TY)	43	41	40	37	35	33	29
			Quad Cab Big Horn (&2TZ)	43	41	40	37	35	33	29
			Quad Cab Outdoorsman (&2TT)	48	46	44	40	38	36	32
			Quad Cab Sport	41	39	38	35	33	31	28
			Quad Cab Laramie	43	41	39	36	34	32	29
			Crew Cab ST (&2TA)	47	45	43	40	38	36	32
			Crew Cab Tradesman (&2TB)	49	47	45	41	39	37	33
			Crew Cab Express (&2TC)	51	49	47	43	40	38	34
			Crew Cab SLT (&2TG)	46	44	42	39	37	35	31
			Crew Cab Lone Star (&2TY)	47	45	43	40	38	36	32
			Crew Cab Big Horn (&2TZ)	47	45	43	40	38	36	32
			Crew Cab Outdoorsman (&2TT)	50	48	46	42	40	38	34
			Crew Cab Sport	44	42	40	37	35	33	30
			Crew Cab Laramie	46	44	42	39	37	35	32
		RAM 1500 4WD	Crew Cab Laramie Longhorn	45	43	41	38	36	34	31
			Reg Cab ST (&2TA)	42	40	39	36	34	32	29
			Reg Cab Tradesman (&2TB)	45	43	41	38	36	34	30
			Reg Cab Express (&2TC)	45	43	41	38	36	34	31
			Reg Cab SLT (&2TG)	41	39	38	35	33	31	28
			Reg Cab Outdoorsman (&2TT)	40	38	37	34	32	30	27
			Reg Cab Sport	40	38	37	34	32	30	27
			Quad Cab ST (&2TA)	47	45	43	40	38	36	32
			Quad Cab Tradesman (&2TB)	48	46	44	40	38	36	33
			Quad Cab Express (&2TC)	49	47	45	42	40	38	34
			Quad Cab SLT (&2TG)	46	44	42	39	37	35	31
			Quad Cab Lone Star (&2TY)	45	43	41	38	36	34	31
			Quad Cab Big Horn (&2TZ)	45	43	41	38	36	34	31
			Quad Cab Outdoorsman (&2TT)	49	47	45	42	40	38	34
			Quad Cab Sport	43	41	39	36	34	32	29

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
Nov 8, 2012 to Jan 2, 2013 (v2)	2012 RAM TRUCKS	RAM 1500 4WD	Quad Cab Laramie	45	43	41	38	36	34	31
			Crew Cab ST (&2TA)	51	49	47	43	41	39	35
			Crew Cab Tradesman (&2TB)	53	50	48	44	42	40	36
			Crew Cab Express (&2TC)	54	52	50	46	43	41	37
			Crew Cab SLT (&2TG)	50	48	46	42	40	38	34
			Crew Cab Lone Star (&2TY)	50	48	46	42	40	38	34
			Crew Cab Big Horn (&2TZ)	50	48	46	42	40	38	34
			Crew Cab Outdoorsman (&2TT)	53	51	49	45	42	40	36
			Crew Cab Sport	47	45	43	40	38	36	32
			Crew Cab Laramie	49	47	45	42	40	38	34
		RAM 2500 2WD	Crew Cab Laramie Longhorn	48	46	44	41	39	37	33
			Reg Cab ST	37	36	35	33	31	30	27
			Reg Cab SLT (&2TG)	35	34	33	32	30	28	25
			Reg Cab Outdoorsman (&2TT)	36	35	34	32	30	29	26
			Crew Cab ST	44	42	41	39	37	35	31
			Crew Cab SLT (&2TG)	40	38	37	35	33	32	29
			Crew Cab Lone Star (&2TY)	40	39	38	36	34	32	29
			Crew Cab Big Horn (&2TZ)	40	39	38	36	34	32	29
			Crew Cab Outdoorsman (&2TT)	40	38	37	35	33	31	28
			Crew Cab Laramie	40	39	38	36	34	32	29
		RAM 2500 4WD	Crew Cab Laramie Longhorn	38	37	36	34	32	30	27
			Mega Cab SLT (&2TG)	44	42	41	39	37	35	31
			Mega Cab Lone Star (&2TY)	44	42	41	39	37	35	31
			Mega Cab Big Horn (&2TZ)	44	42	41	39	37	35	31
			Mega Cab Outdoorsman (&2TT)	44	42	41	39	37	35	31
			Mega Cab Laramie	44	42	41	39	37	35	31
			Mega Cab Laramie Longhorn	41	40	39	37	35	33	30
			deduct w/o AutoTran	2	2	2	2	2	2	2
			Reg Cab ST	42	41	40	38	36	34	30
			Reg Cab SLT (&2TG)	40	39	38	36	34	32	29
			Reg Cab Outdoorsman (&2TT)	40	39	38	36	34	32	29
			Crew Cab ST	46	44	43	41	39	37	33
			Crew Cab ST (&2TA)	46	44	43	41	39	37	33
			Crew Cab SLT (&2TG)	43	41	40	38	36	34	31
			Crew Cab Lone Star (&2TY)	43	41	40	38	36	34	31
			Crew Cab Big Horn (&2TZ)	43	41	40	38	36	34	31
			Crew Cab Outdoorsman (&2TT)	43	41	40	38	36	34	31
			Crew Cab Laramie	43	41	40	38	36	34	31
			Crew Cab Laramie (&2TH)	43	41	40	38	36	34	31
			Crew Cab Laramie Longhorn	41	39	38	36	34	32	29
			Crew Cab Power Wagon	40	39	38	36	34	32	29
			Mega Cab SLT (&2TG)	45	43	42	40	38	36	33

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012 RAM TRUCKS										
		RAM 2500 4WD	Mega Cab Lone Star (&2TY)	45	43	42	40	38	36	33
			Mega Cab Big Horn (&2TZ)	45	43	42	40	38	36	33
			Mega Cab Outdoorsman (&2TT)	45	43	42	40	38	36	33
			Mega Cab Laramie	45	44	43	41	39	37	33
			Mega Cab Laramie Longhorn	43	41	40	38	36	34	31
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD	Reg Cab ST	40	39	38	36	34	32	29
			Reg Cab ST (&2TA)	40	39	38	36	34	32	29
			Reg Cab SLT	39	38	37	35	33	31	28
			Reg Cab SLT (&2TG)	39	38	37	35	33	31	28
			Crew Cab ST	44	42	41	39	37	35	31
			Crew Cab ST (&2TA)	44	42	41	39	37	35	31
			Crew Cab SLT (&2TG)	42	40	39	37	35	33	30
			Crew Cab Lone Star (&2TY)	41	39	38	36	34	32	29
			Crew Cab Big Horn (&2TZ)	41	39	38	36	34	32	29
			Crew Cab Outdoorsman (&2TT)	43	41	40	38	36	34	31
			Crew Cab Laramie	43	41	40	38	36	34	30
			Crew Cab Laramie (&2TH)	43	41	40	38	36	34	30
			Crew Cab Laramie Longhorn	40	39	38	36	34	32	29
			Mega Cab SLT (&2TG)	45	43	42	40	38	36	33
			Mega Cab Lone Star (&2TY)	44	42	41	39	37	35	32
			Mega Cab Big Horn (&2TZ)	44	42	41	39	37	35	32
			Mega Cab Outdoorsman (&2TT)	46	44	43	41	39	37	33
			Mega Cab Laramie	45	44	43	41	39	37	33
			Mega Cab Laramie Longhorn	43	41	40	38	36	34	31
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 4WD	Reg Cab ST	44	42	41	38	36	34	31
			Reg Cab ST (&2TA)	44	42	41	38	36	34	31
			Reg Cab SLT	42	40	39	37	35	33	30
			Reg Cab SLT (&2TG)	42	40	39	37	35	33	30
			Crew Cab ST	45	44	43	41	39	37	33
			Crew Cab ST (&2TA)	45	44	43	41	39	37	33
			Crew Cab SLT (&2TG)	45	43	42	39	37	35	32
			Crew Cab Lone Star (&2TY)	43	41	40	38	36	34	31
			Crew Cab Big Horn (&2TZ)	43	41	40	38	36	34	31
			Crew Cab Outdoorsman (&2TT)	45	44	43	41	39	37	33
			Crew Cab Laramie	45	43	42	40	38	36	32
			Crew Cab Laramie (&2TH)	45	43	42	40	38	36	32
			Crew Cab Laramie Longhorn	43	41	40	38	36	34	31
			Mega Cab SLT (&2TG)	47	45	44	42	40	38	34
			Mega Cab Lone Star (&2TY)	46	44	43	41	39	37	33
			Mega Cab Big Horn (&2TZ)	46	44	43	41	39	37	34
			Mega Cab Outdoorsman (&2TT)	48	46	45	43	41	39	35
			Mega Cab Laramie	48	46	45	43	41	39	35
			Mega Cab Laramie Longhorn	45	43	42	40	38	36	32
			deduct w/o AutoTran (ex Mega LoneStar)	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	BUICK	ENCLAVE 2WD	4dr Wgn Convenience	60	60	58	56	53	51	49	45
			4dr Wgn Leather	56	56	54	53	50	48	46	42
			4dr Wgn Premium	54	54	52	51	48	46	44	40
		ENCLAVE AWD	4dr Wgn Convenience	61	61	59	57	54	51	49	45
			4dr Wgn Leather	57	57	55	54	51	49	47	43
			4dr Wgn Premium	54	54	52	51	48	46	44	41
		LACROSSE	4dr Sdn	52	52	50	48	45	43	41	38
			4dr Sdn Leather	52	52	50	48	45	43	41	38
			4dr Sdn Leather AWD	52	52	50	49	46	44	42	38
			4dr Sdn Premium 1	48	48	46	45	42	40	38	35
			4dr Sdn Premium 1 AWD	49	49	47	46	43	41	39	36
			4dr Sdn Premium 2	49	49	47	45	42	40	38	35
			4dr Sdn Touring	50	50	48	46	43	41	39	36
		REGAL	4dr Sdn Base	55	55	53	51	47	45	43	40
			4dr Sdn Premium 1	53	53	51	49	46	44	42	38
			4dr Sdn Premium 2	53	53	51	49	46	44	42	38
			4dr Sdn Turbo Premium 1	55	55	53	51	48	46	44	40
			4dr Sdn Turbo Premium 2	55	55	53	51	48	46	44	40
			4dr Sdn Turbo Premium 3	54	54	52	50	47	45	43	39
			4dr Sdn GS	55	55	53	51	48	46	44	41
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		VERANO	4dr Sdn	62	62	59	57	53	50	48	43
			4dr Sdn Convenience	60	60	58	56	52	49	47	43
			4dr Sdn Leather	58	58	56	54	50	47	45	41
			4dr Sdn Turbo	57	57	55	53	50	47	45	41
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
	CADILLAC	CTS COUPE	2dr Cpe	58	58	55	53	49	46	43	38
			2dr Cpe Performance	53	53	51	49	45	42	40	35
			2dr Cpe Premium	51	51	49	47	43	40	38	34
			2dr Cpe AWD	58	58	55	53	49	46	43	38
			2dr Cpe Performance AWD	53	53	51	49	45	42	40	35
			2dr Cpe Premium AWD	52	52	50	48	44	41	39	35
			2dr Cpe V	57	57	54	52	48	45	43	38

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
Nov 8, 2012 to Jan 2, 2013 (v2)	2013 CADILLAC	CTS SEDAN	4dr Sdn 3.0L Luxury	52	52	50	48	44	41	39	34
			4dr Sdn 3.6L Performance	51	51	49	47	43	40	38	34
			4dr Sdn 3.6L Premium	49	49	47	45	42	39	37	33
			4dr Sdn 3.0L Luxury AWD	54	54	51	49	45	42	40	36
			4dr Sdn 3.6L Performance AWD	52	52	50	48	44	41	39	34
			4dr Sdn 3.6L Premium AWD	50	50	48	46	43	40	38	33
			4dr Sdn V	55	55	52	50	46	43	41	36
		CTS WAGON	4dr Wgn 3.0L	50	50	48	46	43	40	38	33
			4dr Wgn 3.0L Luxury	50	50	48	46	42	39	37	33
			4dr Wgn 3.6L Performance	49	49	47	45	42	39	37	32
			4dr Wgn 3.6L Premium	49	49	47	45	42	39	37	32
			4dr Wgn 3.0L AWD	51	51	49	47	44	41	39	34
			4dr Wgn 3.0L Luxury AWD	51	51	49	47	43	40	38	34
			4dr Wgn 3.6L Performance AWD	51	51	49	47	43	40	38	34
			4dr Wgn 3.6L Premium AWD	50	50	48	46	42	39	37	33
			4dr Wgn V	55	55	53	51	47	44	42	37
		ESCALADE 2WD	4dr Wgn Base	53	53	51	49	46	44	42	39
			4dr Wgn Luxury	52	52	50	48	45	43	41	38
			4dr Wgn Premium	50	50	48	47	44	42	40	37
			4dr Wgn Platinum Edition	53	53	51	49	46	44	42	39
			4dr Wgn ESV Base	53	53	51	49	46	44	42	39
			4dr Wgn ESV Luxury	51	51	49	48	45	43	41	38
			4dr Wgn ESV Premium	50	50	48	47	44	42	40	37
			4dr Wgn ESV Platinum Edition	54	54	52	50	46	44	42	39
		ESCALADE AWD	4dr Wgn Base	53	53	51	49	46	44	42	39
			4dr Wgn Luxury	52	52	50	48	45	43	41	38
			4dr Wgn Premium	51	51	49	47	44	42	40	37
			4dr Wgn Platinum Edition	53	53	51	49	46	44	42	39
			4dr Wgn ESV Base	54	54	52	50	46	44	42	39
			4dr Wgn ESV Luxury	52	52	50	48	45	43	41	38
			4dr Wgn ESV Premium	50	50	48	47	44	42	40	37
			4dr Wgn ESV Platinum Edition	54	54	52	50	47	45	43	39
			4dr Wgn EXT Base	56	56	54	52	48	46	44	41
			4dr Wgn EXT Luxury	54	54	52	50	47	45	43	40
			4dr Wgn EXT Premium	53	53	51	49	46	44	42	39

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	ESCALADE HYBRID 2WD									
			4dr Wgn	53	53	51	49	46	44	42	39
		ESCALADE HYBRID 4WD	4dr Wgn Platinum	55	55	53	51	48	46	44	41
			4dr Wgn	54	54	52	50	47	45	43	40
		SRX 2WD	4dr Wgn Platinum	56	56	54	52	48	46	44	41
			4dr Wgn Base	60	60	58	56	53	51	47	42
		SRX AWD	4dr Wgn Luxury	60	60	58	56	52	50	47	42
			4dr Wgn Performance	58	58	56	54	51	49	45	40
		SRX AWD	4dr Wgn Premium	56	56	54	52	49	47	44	39
			4dr Wgn Luxury	59	59	57	55	52	50	47	42
		XTS	4dr Wgn Performance	57	57	55	53	50	48	45	40
			4dr Wgn Premium	56	56	54	52	49	47	44	39
		ATS	4dr Sdn	62	62	59	56	51	49	46	41
			4dr Sdn Luxury	58	58	55	52	47	45	42	38
			4dr Sdn Premium	56	56	53	51	46	44	41	37
			4dr Sdn Platinum	55	55	52	50	45	43	40	36
			4dr Sdn Luxury AWD	58	58	55	52	47	45	42	38
			4dr Sdn Premium AWD	56	56	53	51	46	44	41	37
			4dr Sdn Platinum AWD	55	55	52	50	45	43	40	36
			4dr Sdn 2.5L	64	64	62	60	57	54	51	45
			4dr Sdn 2.5L Luxury	63	63	61	59	56	53	51	47
			4dr Sdn 2.0L	63	63	61	60	57	54	51	45
			4dr Sdn 2.0L AWD	63	63	61	60	57	54	51	45
			4dr Sdn 2.0L Luxury	63	63	61	59	55	52	50	46
			4dr Sdn 2.0L Luxury AWD	62	62	60	58	55	52	50	46
			4dr Sdn 2.0L Performance	59	59	57	55	52	49	47	43
			4dr Sdn 2.0L Performance AWD	59	59	57	55	52	49	47	43
			4dr Sdn 2.0L Premium	59	59	57	55	52	50	48	44
			4dr Sdn 2.0L Premium AWD	60	60	58	56	53	50	48	44
			4dr Sdn 3.6L Luxury	62	62	60	58	54	51	49	45
			4dr Sdn 3.6L Luxury AWD	62	62	60	58	54	51	49	45
			4dr Sdn 3.6L Performance	59	59	57	55	52	49	47	43
			4dr Sdn 3.6L Performance AWD	59	59	57	55	52	49	47	43
			4dr Sdn 3.6L Premium	58	58	56	54	51	49	47	43
			4dr Sdn 3.6L Premium AWD	59	59	57	56	53	50	48	44
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013 CHEVROLET											
		CAMARO									
			2dr Cpe 1LS	69	69	66	64	59	56	54	50
			2dr Cpe 2LS	69	69	66	64	59	56	54	50
			2dr Cpe 1LT	63	63	60	58	53	51	49	45
			2dr Conv 1LT	59	59	56	54	50	48	46	43
			2dr Cpe 2LT	62	62	59	57	53	51	49	45
			2dr Conv 2LT	57	57	54	52	48	46	44	41
			2dr Cpe 1SS	66	66	63	61	56	53	51	47
			2dr Conv 1SS	61	61	58	56	52	50	48	44
			2dr Cpe 2SS	64	64	61	59	54	52	50	46
			2dr Conv 2SS	60	60	57	55	51	49	47	43
			2dr Cpe ZL1	67	67	63	60	53	50	48	43
			2dr Conv ZL1	61	61	58	56	51	49	47	44
		CORVETTE									
			2dr Cpe	52	52	50	49	46	44	43	40
			2dr Cpe Z16 Grand Sport	48	48	46	45	43	41	40	37
			2dr Cpe Z06	50	50	48	47	44	42	41	38
			2dr Cpe ZR1	49	49	47	46	43	41	40	38
			2dr Conv	55	55	53	51	48	46	45	42
			2dr Conv Z16 Grand Sport	52	52	50	49	46	44	43	40
			2dr Conv 427	57	57	55	54	51	49	47	44
		CRUZE									
			4dr Sdn LS MT	64	64	61	58	53	51	48	44
			4dr Sdn LS AT	64	64	61	58	53	51	48	44
			4dr Sdn 1FL	65	65	62	59	54	52	49	44
			4dr Sdn 1LT MT	64	64	61	58	52	50	47	43
			4dr Sdn 1LT AT	63	63	60	57	52	50	47	43
			4dr Sdn 2LT MT	61	61	58	56	51	49	46	42
			4dr Sdn 2LT AT	61	61	58	55	50	49	46	42
			4dr Sdn LTZ AT	61	61	58	56	51	49	46	42
			4dr Sdn ECO MT	63	63	60	57	52	50	47	43
			4dr Sdn ECO AT	63	63	60	57	52	50	47	43
		IMPALA									
			4dr Sdn LS	44	44	42	41	38	36	34	31
			4dr Sdn LT	43	43	41	40	37	35	33	30
			4dr Sdn LTZ	43	43	41	40	37	35	34	31
		MALIBU									
			4dr Sdn 1FL	59	59	56	54	50	48	45	41
			4dr Sdn LS	59	59	56	54	50	48	45	41
			4dr Sdn 1LT	56	56	54	52	48	46	43	39
			4dr Sdn 2LT	55	55	53	51	47	46	43	39
			4dr Sdn 3LT	56	56	54	52	48	47	44	40
			4dr Sdn 1LZ	54	54	52	50	47	45	42	38

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	MALIBU	4dr Sdn 2LZ	55	55	53	51	47	46	43	39
			4dr Sdn 1LT Eco	56	56	53	51	47	45	42	38
			4dr Sdn 2LT Eco	57	57	54	52	47	46	43	39
		SONIC	4dr Sdn 1LS	65	65	62	59	54	51	48	43
			4dr Sdn 2LS	65	65	62	59	54	51	49	44
			4dr Sdn 1LT	64	64	61	58	53	50	48	43
			4dr Sdn 2LT	63	63	60	58	53	50	47	42
			4dr Sdn 1LTZ	62	62	59	56	51	48	46	42
			4dr Sdn 2LTZ	61	61	58	56	51	48	46	41
			5dr HB 1LS	65	65	62	59	54	51	49	44
			5dr HB 2LS	65	65	62	59	54	51	49	44
			5dr HB 1LT	64	64	61	58	53	50	48	43
			5dr HB 2LT	63	63	60	58	53	50	48	43
			5dr HB 1LTZ	62	62	59	57	52	49	47	42
			5dr HB 2LTZ	62	62	59	56	51	48	46	42
			5dr HB 1RS	62	62	59	57	52	49	47	42
			5dr HB 2RS	62	62	59	57	52	49	47	42
		VOLT	5dr HB with NAV	63	63	61	59	56	54	52	49
		SPARK	5dr HB without NAV	64	64	62	60	57	55	53	50
			5dr HB LS MT	64	64	61	58	52	49	47	42
			5dr HB LS AT	65	65	62	59	53	50	47	42
			5dr HB 1LT MT	63	63	60	57	52	49	47	42
			5dr HB 1LT AT	64	64	61	58	53	50	48	43
			5dr HB 2LT MT	61	61	58	55	49	46	44	40
			5dr HB 2LT AT	62	62	59	56	50	47	45	41
	CHEVROLET TRUCKS	AVALANCHE 2WD	Crew Cab LS	50	50	48	47	45	43	41	38
			Crew Cab LT	52	52	50	49	47	45	43	40
			Crew Cab LTZ	50	50	48	47	44	42	41	38
		AVALANCHE 4WD	Crew Cab LS	53	53	51	50	47	45	43	40
			Crew Cab LT	54	54	52	51	48	46	44	41
			Crew Cab LTZ	51	51	49	48	46	44	42	39
		EQUINOX 2WD	4dr Wgn LS	62	62	59	56	51	49	46	42
			4dr Wgn 1LT	59	59	56	54	49	47	44	40
			4dr Wgn 2LT	58	58	55	53	48	46	43	39
			4dr Wgn LTZ	59	59	56	54	49	47	44	40

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	
2012 to Jan 2, 2013 (v2)	CHEVROLET TRUCKS	EQUINOX AWD										
			4dr Wgn LS	62	62	59	56	51	49	46	42	
			4dr Wgn 1LT	60	60	57	54	49	47	44	40	
			4dr Wgn 2LT	60	60	57	54	49	48	45	41	
		SILVERADO 1500 2WD	4dr Wgn LTZ	61	61	58	55	50	48	45	41	
			Reg Cab Work Truck	43	43	41	40	38	37	35	33	
			Reg Cab LT	40	40	39	38	36	35	33	31	
			Ext Cab Work Truck	44	44	42	41	39	38	36	33	
			Ext Cab LS	45	45	43	42	40	39	37	34	
			Ext Cab LT	46	46	44	43	40	39	37	35	
			Ext Cab LTZ	44	44	42	41	39	38	36	34	
			Crew Cab Work Truck	48	48	46	45	42	41	39	36	
			Crew Cab LS	49	49	47	46	43	42	40	37	
			Crew Cab LT	50	50	48	47	44	43	40	37	
		SILVERADO 1500 4WD	Crew Cab LTZ	46	46	44	43	40	39	37	35	
			Reg Cab Work Truck	46	46	44	43	41	40	38	35	
			Reg Cab LT	45	45	43	42	39	38	36	34	
			Ext Cab Work Truck	48	48	46	45	42	41	39	36	
			Ext Cab LS	48	48	46	45	43	42	40	37	
			Ext Cab LT	49	49	47	46	43	42	40	37	
			Ext Cab LTZ	47	47	45	44	42	41	39	36	
			Crew Cab Work Truck	50	50	48	47	44	43	41	38	
			Crew Cab LS	53	53	51	49	46	45	43	40	
			Crew Cab LT	52	52	50	49	46	45	43	40	
		SILVERADO 1500 HYBRID 2WD	Crew Cab LTZ	51	51	49	47	44	43	41	38	
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	53	53	51	50	47	46	43	40	
			Crew Cab 2HY	51	51	49	48	45	44	42	39	
		SILVERADO 2500HD 2WD										
			Crew Cab 1HY	55	55	53	52	49	48	45	42	
			Crew Cab 2HY	54	54	52	51	48	47	44	41	
			Reg Cab Work Truck	46	46	44	43	40	38	37	34	
			Reg Cab LT	46	46	44	43	41	39	37	34	
			Ext Cab Work Truck	49	49	47	46	44	42	40	37	
			Ext Cab LT	50	50	48	47	44	42	41	38	
			Ext Cab LTZ	49	49	47	46	43	41	40	37	
			Crew Cab Work Truck	53	53	51	50	47	45	43	40	
			Crew Cab LT	57	57	55	53	50	48	46	43	
		Crew Cab LTZ	52	52	50	49	46	44	42	39		

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013 CHEVROLET TRUCKS		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	51	51	49	47	44	42	40	37
			Reg Cab LT	51	51	49	48	45	43	41	38
			Ext Cab Work Truck	54	54	52	51	48	46	44	41
			Ext Cab LT	52	52	50	49	46	44	42	39
			Ext Cab LTZ	54	54	52	50	47	45	44	41
			Crew Cab Work Truck	57	57	55	53	50	48	46	43
			Crew Cab LT	55	55	53	51	48	46	44	41
			Crew Cab LTZ	54	54	52	50	47	45	43	40
		SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	45	45	43	42	39	37	36	34
			Reg Cab LT	45	45	43	42	40	38	37	34
			Ext Cab Work Truck	51	51	49	48	45	43	41	38
			Ext Cab LT	51	51	49	48	45	43	42	39
			Ext Cab LTZ	51	51	49	48	45	43	42	39
			Crew Cab Work Truck	53	53	51	49	46	44	43	40
			Crew Cab LT	52	52	50	49	46	44	42	39
			Crew Cab LTZ	52	52	50	48	45	43	42	39
		SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	52	52	50	48	45	43	42	39
			Reg Cab LT	53	53	51	49	46	44	43	40
			Ext Cab Work Truck	56	56	54	53	50	48	46	43
			Ext Cab LT	56	56	54	52	49	47	45	42
			Ext Cab LTZ	54	54	52	51	48	46	44	41
			Crew Cab Work Truck	60	60	58	56	52	50	48	45
			Crew Cab LT	56	56	54	52	49	47	45	42
			Crew Cab LTZ	55	55	53	51	48	46	44	41
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	52	52	50	48	45	43	41	38
			4dr Wgn 1500 LT	50	50	48	46	43	41	40	37
			4dr Wgn 1500 LTZ	48	48	46	45	42	40	39	36
			4dr Wgn 2500 LS	53	53	51	49	46	44	42	39
			4dr Wgn 2500 LT	51	51	49	47	44	42	40	37
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	52	52	50	49	46	44	42	39
			4dr Wgn 1500 LT	50	50	48	47	44	42	41	38
			4dr Wgn 1500 LTZ	49	49	47	46	43	41	40	37
			4dr Wgn 2500 LS	53	53	51	49	46	44	42	39
			4dr Wgn 2500 LT	51	51	49	48	45	43	41	38
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013 CHEVROLET TRUCKS		TAHOE 2WD									
			4dr Wgn 1500 LS	51	51	49	47	44	42	40	37
			4dr Wgn 1500 LT	49	49	47	46	43	41	39	36
			4dr Wgn 1500 LTZ	48	48	46	45	42	40	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	51	51	49	47	44	42	40	37
			4dr Wgn 1500 LT	50	50	48	46	43	41	40	37
			4dr Wgn 1500 LTZ	49	49	47	46	43	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	51	51	49	47	44	42	41	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	52	52	50	48	45	43	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD									
			4dr Wgn LS	64	64	62	60	56	53	51	47
			4dr Wgn 1LT	59	59	57	55	51	49	47	43
			4dr Wgn 2LT	57	57	55	53	50	48	46	42
			4dr Wgn LTZ	57	57	55	53	49	47	45	41
		TRAVERSE 4WD									
			4dr Wgn LS	65	65	62	60	56	53	51	47
			4dr Wgn 1LT	60	60	58	56	52	50	48	44
			4dr Wgn 2LT	58	58	56	54	50	48	46	42
			4dr Wgn LTZ	58	58	56	54	50	48	46	42
GMC TRUCKS		ACADIA 2WD									
			4dr Wgn SLE1	64	64	61	59	55	52	50	46
			4dr Wgn SLE2	62	62	59	57	53	51	49	45
			4dr Wgn SLT1	60	60	57	55	51	49	47	43
			4dr Wgn SLT2	57	57	55	53	49	47	45	41
			4dr Wgn Denali	57	57	55	53	49	47	45	41
		SIERRA 1500 2WD									
			Reg Cab Work Truck	44	44	42	41	39	37	36	33
			Reg Cab SLE	40	40	38	37	35	33	32	30
			Ext Cab Work Truck	45	45	43	42	39	37	36	34
			Ext Cab SL	45	45	43	42	40	38	37	34
			Ext Cab SLE	44	44	42	41	39	37	36	33
			Ext Cab SLT	44	44	42	41	39	37	36	33
			Crew Cab Work Truck	49	49	47	46	43	41	40	37
			Crew Cab SL	51	51	49	47	44	42	41	38
			Crew Cab SLE	50	50	48	47	44	42	41	38
			Crew Cab SLT	47	47	45	44	41	39	38	35

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 4WD	Reg Cab Work Truck	47	47	45	44	41	39	38	36
			Reg Cab SLE	45	45	43	42	40	38	37	34
			Ext Cab Work Truck	49	49	47	46	43	41	40	37
			Ext Cab SL	50	50	48	47	44	42	40	37
			Ext Cab SLE	50	50	48	47	44	42	40	37
			Ext Cab SLT	49	49	47	46	43	41	39	36
			Crew Cab Work Truck	52	52	50	49	46	44	42	39
			Crew Cab SL	54	54	52	50	47	45	43	40
			Crew Cab SLE	52	52	50	48	45	43	42	39
		SIERRA 1500 DENALI 2WD	Crew Cab SLT	50	50	48	47	44	42	40	37
			Crew Cab	48	48	46	45	42	40	39	36
		SIERRA 1500 DENALI 4WD	Crew Cab	51	51	49	47	44	42	41	38
			Crew Cab 3HA	52	52	50	49	46	44	42	39
		SIERRA 1500 HYBRID 2WD	Crew Cab 3HB	51	51	49	48	45	43	42	39
			Crew Cab 3HA	56	56	54	52	49	47	45	42
		SIERRA 1500 HYBRID 4WD	Crew Cab 3HB	55	55	53	51	48	46	44	41
			Crew Cab 3HA	56	56	54	52	49	47	45	42
		SIERRA 2500HD 2WD	Reg Cab Work Truck	45	45	43	42	40	38	37	34
			Reg Cab SLE	46	46	44	43	40	38	37	35
			Ext Cab Work Truck	51	51	49	48	45	43	41	38
			Ext Cab SLE	50	50	48	47	44	42	40	37
			Ext Cab SLT	50	50	48	47	44	42	40	37
			Crew Cab Work Truck	55	55	53	51	48	46	44	41
			Crew Cab SLE	57	57	55	53	50	48	46	43
			Crew Cab SLT	52	52	50	49	46	44	42	39
		SIERRA 2500HD 4WD	Reg Cab Work Truck	50	50	48	47	44	42	41	38
			Reg Cab SLE	50	50	48	47	44	42	41	38
			Ext Cab Work Truck	56	56	54	52	49	47	45	42
			Ext Cab SLE	53	53	51	50	47	45	43	40
			Ext Cab SLT	50	50	48	47	44	42	41	38
			Crew Cab Work Truck	59	59	57	55	52	50	48	44
			Crew Cab SLE	56	56	54	52	49	47	45	42
			Crew Cab SLT	54	54	52	50	47	45	44	41
		SIERRA 2500HD DENALI 2WD	Crew Cab	54	54	52	50	47	45	44	41
		SIERRA 2500HD DENALI 4WD	Crew Cab	56	56	54	52	49	47	45	42
			Crew Cab	56	56	54	52	49	47	45	42

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013 GMC TRUCKS		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	47	47	45	44	41	39	38	36
			Reg Cab SLE	49	49	47	46	43	41	40	37
			Ext Cab Work Truck	54	54	52	50	47	45	43	40
			Ext Cab SLE	52	52	50	49	46	44	42	39
			Ext Cab SLT	50	50	48	47	44	42	41	38
			Crew Cab Work Truck	56	56	54	52	49	47	45	42
			Crew Cab SLE	52	52	50	49	46	44	42	39
			Crew Cab SLT	52	52	50	49	46	44	42	39
		SIERRA 3500HD 4WD									
			Reg Cab Work Truck	54	54	52	50	47	45	43	40
			Reg Cab SLE	54	54	52	51	48	46	44	41
			Ext Cab Work Truck	58	58	56	54	51	49	47	43
			Ext Cab SLE	56	56	54	52	49	47	45	42
			Ext Cab SLT	55	55	53	52	49	47	45	42
			Crew Cab Work Truck	60	60	58	56	52	50	48	45
			Crew Cab SLE	55	55	53	52	49	47	45	42
			Crew Cab SLT	56	56	54	52	49	47	45	42
		SIERRA 3500HD DENALI 2WD									
			Crew Cab	57	57	55	53	50	48	46	43
		SIERRA 3500HD DENALI 4WD									
			Crew Cab	58	58	56	54	51	49	47	43
		TERRAIN 2WD									
			4dr Wgn SLE1	65	65	62	59	54	52	49	44
			4dr Wgn SLE2	64	64	61	58	53	51	48	43
			4dr Wgn SLT1	62	62	59	57	52	50	47	42
			4dr Wgn SLT2	61	61	58	55	50	48	45	41
			4dr Wgn Denali	59	59	56	54	49	47	44	40
		TERRAIN AWD									
			4dr Wgn SLE1	65	65	62	59	54	52	49	44
			4dr Wgn SLE2	64	64	61	58	53	51	48	43
			4dr Wgn SLT1	61	61	58	55	50	48	45	41
			4dr Wgn SLT2	62	62	59	56	51	49	46	42
			4dr Wgn Denali	60	60	57	55	50	48	45	41
		YUKON 2WD									
			4dr Wgn SLE	51	51	49	48	45	43	41	37
			4dr Wgn SLT	46	46	44	43	40	38	37	34
			4dr Wgn Denali	50	50	48	47	44	42	40	37
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	51	51	49	48	45	43	41	37
			4dr Wgn SLT	49	49	47	45	42	40	38	35
			4dr Wgn Denali	51	51	49	48	45	43	41	37
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013 GMC TRUCKS		YUKON HYBRID 2WD									
			4dr Wgn	49	49	47	46	43	41	39	36
			4dr Wgn Denali	50	50	48	46	43	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	51	51	49	47	44	42	40	37
			4dr Wgn Denali	51	51	49	47	44	42	40	37
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	47	47	45	44	42	40	38	35
			4dr Wgn 1500 SLT	45	45	43	42	39	37	36	33
			4dr Wgn 2500 SLE	47	47	45	44	41	39	37	34
			4dr Wgn 2500 SLT	45	45	43	42	40	38	36	33
			4dr Wgn Denali	48	48	46	45	42	40	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	49	49	47	46	43	41	39	36
			4dr Wgn 1500 SLT	47	47	45	44	41	39	38	35
			4dr Wgn 2500 SLE	48	48	46	45	42	40	38	35
			4dr Wgn 2500 SLT	47	47	45	44	41	39	38	35
			4dr Wgn Denali	49	49	47	46	43	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		ACADIA 4WD									
			4dr Wgn SLE1	64	64	62	60	56	53	51	47
			4dr Wgn SLE2	62	62	60	58	54	51	49	45
			4dr Wgn SLT1	60	60	58	56	52	49	47	43
			4dr Wgn SLT2	58	58	56	54	50	48	46	42
			4dr Wgn Denali	57	57	55	53	50	47	45	41

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	BUICK	ENCLAVE 2WD	4dr Wgn Base	52	52	50	49	46	44	42	39
			4dr Wgn Convenience	52	52	50	49	46	44	42	39
			4dr Wgn Leather	49	49	47	46	44	42	40	37
			4dr Wgn Premium	47	47	45	44	41	39	38	35
		ENCLAVE AWD	4dr Wgn Base	54	54	52	50	47	45	43	40
			4dr Wgn Convenience	54	54	52	50	47	45	43	40
			4dr Wgn Leather	51	51	49	47	44	42	40	37
			4dr Wgn Premium	48	48	46	45	42	40	38	35
		LACROSSE	4dr Sdn	47	47	45	44	41	39	38	35
			4dr Sdn Convenience	48	48	46	45	42	40	38	35
			4dr Sdn Leather	48	48	46	45	42	40	38	35
			4dr Sdn Leather AWD	49	49	47	46	43	41	39	36
			4dr Sdn Premium 1	47	47	45	44	41	39	38	35
			4dr Sdn Premium 1 AWD	48	48	46	45	42	40	38	35
			4dr Sdn Premium 2	48	48	46	44	41	39	38	35
			4dr Sdn Premium 2 AWD	48	48	46	45	42	40	38	35
			4dr Sdn Premium 3	50	50	48	46	43	41	39	36
			4dr Sdn Touring	49	49	47	45	42	40	39	36
		REGAL	4dr Sdn Base	51	51	49	47	44	41	39	34
			4dr Sdn Premium 1	49	49	47	45	42	39	37	33
			4dr Sdn Premium 2	50	50	48	46	43	40	38	34
			4dr Sdn Turbo Premium 1	51	51	49	47	44	41	39	35
			4dr Sdn Turbo Premium 2	51	51	49	47	44	41	39	35
			4dr Sdn Turbo Premium 3	50	50	48	46	43	40	38	34
			4dr Sdn GS	50	50	48	46	43	41	39	35
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		VERANO	4dr Sdn	58	58	56	54	50	47	45	41
			4dr Sdn Convenience	56	56	54	52	48	45	43	39
			4dr Sdn Leather	54	54	52	50	47	44	42	38
	CADILLAC	CTS COUPE	2dr Cpe	55	55	53	51	47	44	42	37
			2dr Cpe Performance	50	50	48	46	42	39	37	33
			2dr Cpe Premium	48	48	46	44	41	38	36	32
			2dr Cpe AWD	56	56	53	51	47	44	42	37
			2dr Cpe Performance AWD	51	51	49	47	43	40	38	34
			2dr Cpe Premium AWD	50	50	48	46	43	40	38	33
			2dr Cpe V	54	54	51	49	45	42	40	35

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	CTS SEDAN	4dr Sdn 3.0L	49	49	47	45	41	38	36	32
			4dr Sdn 3.0L Luxury	48	48	46	44	41	38	36	32
			4dr Sdn 3.6L Performance	46	46	44	43	40	37	35	31
			4dr Sdn 3.6L Premium	46	46	44	42	39	36	34	30
			4dr Sdn 3.0L AWD	51	51	49	47	44	41	39	34
			4dr Sdn 3.0L Luxury AWD	50	50	48	46	42	39	37	33
			4dr Sdn 3.6L Performance AWD	49	49	47	45	41	38	36	32
			4dr Sdn 3.6L Premium AWD	48	48	46	44	41	38	36	32
			4dr Sdn V	52	52	50	48	44	41	39	34
		CTS WAGON	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn 3.0L	48	48	46	44	41	38	36	32
			4dr Wgn 3.0L Luxury	47	47	45	43	40	37	35	31
			4dr Wgn 3.6L Performance	45	45	43	42	39	36	34	30
			4dr Wgn 3.6L Premium	46	46	44	42	39	36	34	30
			4dr Wgn 3.0L AWD	50	50	48	46	42	39	37	33
			4dr Wgn 3.0L Luxury AWD	49	49	47	45	41	38	36	32
			4dr Wgn 3.6L Performance AWD	46	46	44	42	39	36	34	30
			4dr Wgn 3.6L Premium AWD	47	47	45	43	40	37	35	31
			4dr Wgn V	51	51	49	47	43	40	38	33
		ESCALADE 2WD	4dr Wgn Base	47	47	45	44	41	39	38	35
			4dr Wgn Luxury	47	47	45	44	41	39	38	35
			4dr Wgn Premium	46	46	44	43	40	38	37	34
			4dr Wgn Platinum Edition	49	49	47	46	43	41	39	36
			4dr Wgn ESV Base	47	47	45	44	41	39	37	34
			4dr Wgn ESV Luxury	46	46	44	43	40	38	37	34
			4dr Wgn ESV Premium	45	45	43	42	40	38	37	34
			4dr Wgn ESV Platinum Edition	49	49	47	45	42	40	39	36
		ESCALADE AWD	4dr Wgn Base	47	47	45	44	41	39	38	35
			4dr Wgn Luxury	47	47	45	44	41	39	38	35
			4dr Wgn Premium	46	46	44	43	40	38	37	34
			4dr Wgn Platinum Edition	49	49	47	46	43	41	39	36
			4dr Wgn ESV Base	47	47	45	44	41	39	38	35
			4dr Wgn ESV Luxury	46	46	44	43	40	38	37	34
			4dr Wgn ESV Premium	46	46	44	43	40	38	37	34
			4dr Wgn ESV Platinum Edition	49	49	47	45	42	40	39	36
			4dr Wgn EXT Base	50	50	48	47	44	42	40	37
			4dr Wgn EXT Luxury	51	51	49	47	44	42	40	37
			4dr Wgn EXT Premium	50	50	48	46	43	41	40	37

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	ESCALADE HYBRID 2WD	4dr Wgn	48	48	46	45	42	40	38	35
			4dr Wgn Platinum	51	51	49	47	44	42	40	37
		ESCALADE HYBRID 4WD	4dr Wgn	49	49	47	46	43	41	39	36
			4dr Wgn Platinum	51	51	49	47	44	42	40	37
		SRX 2WD	4dr Wgn Base	56	56	54	52	48	46	44	40
			4dr Wgn Luxury	56	56	53	51	47	45	43	39
			4dr Wgn Performance	53	53	51	49	45	43	41	37
		SRX AWD	4dr Wgn Premium	52	52	50	48	44	42	40	36
			4dr Wgn Luxury	54	54	52	50	46	44	42	38
			4dr Wgn Performance	52	52	50	48	44	42	40	37
			4dr Wgn Premium	51	51	49	47	43	41	39	36
	CHEVROLET	CAMARO	2dr Cpe 1LS	64	64	61	59	54	51	49	44
			2dr Cpe 2LS	64	64	61	59	54	51	49	44
			2dr Cpe 1LT	61	61	58	56	52	49	47	42
			2dr Conv 1LT	58	58	55	53	49	46	44	40
			2dr Cpe 2LT	57	57	55	53	49	46	44	39
			2dr Conv 2LT	52	52	50	48	44	41	39	35
			2dr Cpe 1SS	62	62	59	57	53	50	48	43
			2dr Conv 1SS	58	58	55	53	49	46	44	39
			2dr Cpe 2SS	59	59	56	54	50	47	45	40
			2dr Conv 2SS	56	56	53	51	47	44	42	38
			2dr Cpe ZL1	65	65	61	58	52	48	45	39
		CORVETTE	2dr Cpe	52	52	50	49	46	44	43	40
			2dr Cpe Z16 Grand Sport	48	48	46	45	42	40	39	37
			2dr Conv	52	52	50	49	46	44	43	40
			2dr Conv Z16 Grand Sport	51	51	49	48	45	43	42	39
			2dr Cpe Z06	48	48	46	45	42	40	39	37
		CRUZE	2dr Cpe ZR1	46	46	44	43	41	39	38	35
			4dr Sdn LS	59	59	56	53	48	46	44	40
			4dr Sdn 1FL	59	59	56	53	48	46	44	40
			4dr Sdn 1LT	60	60	57	54	49	46	44	40
			4dr Sdn 2LT	58	58	55	52	47	45	43	39
			4dr Sdn LTZ	55	55	52	50	46	44	42	38
			4dr Sdn ECO	60	60	57	54	49	47	45	41
			deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 CHEVROLET											
		IMPALA	4dr Sdn LS	41	41	39	38	35	33	32	30
			4dr Sdn LT	39	39	37	36	34	32	31	28
			4dr Sdn LTZ	39	39	37	36	33	31	30	28
		MALIBU	4dr Sdn 1FL	48	48	46	45	43	40	38	33
			4dr Sdn LS	48	48	46	45	43	40	38	33
			4dr Sdn 1LT	47	47	45	44	42	39	37	32
			4dr Sdn 2LT	45	45	43	42	40	37	35	30
			4dr Sdn 3LT	45	45	43	42	39	36	34	30
			4dr Sdn 1LZ	46	46	44	43	40	37	35	31
			4dr Sdn 2LZ	46	46	44	43	40	37	35	31
		SONIC	4dr Sdn 1LS	64	64	60	57	50	47	45	40
			4dr Sdn 2LS	65	65	61	57	50	47	45	41
			4dr Sdn 1LT	63	63	59	56	49	46	44	40
			4dr Sdn 2LT	63	63	59	56	49	46	44	40
			4dr Sdn 1LTZ	60	60	56	53	47	44	42	38
			4dr Sdn 2LTZ	60	60	56	53	47	44	42	38
			5dr HB 1LS	63	63	59	56	49	46	44	40
			5dr HB 2LS	63	63	59	56	49	46	44	40
			5dr HB 1LT	62	62	58	55	49	46	44	39
			5dr HB 2LT	62	62	58	55	49	46	44	39
			5dr HB 1LTZ	59	59	56	53	47	44	42	38
			5dr HB 2LTZ	59	59	55	52	46	43	41	37
		VOLT	5dr HB with NAV	58	58	57	56	54	52	50	47
			5dr HB without NAV	59	59	58	57	55	53	51	48
CHEVROLET TRUCKS											
		AVALANCHE 2WD	Crew Cab LS	46	46	44	43	41	39	38	35
			Crew Cab LT	45	45	43	42	40	38	37	34
			Crew Cab LTZ	45	45	43	42	39	37	36	34
		AVALANCHE 4WD	Crew Cab LS	48	48	46	45	42	40	39	36
			Crew Cab LT	47	47	45	44	41	39	38	35
			Crew Cab LTZ	46	46	44	43	41	39	38	35
		COLORADO 2WD	Reg Cab Work Truck	36	36	35	34	32	31	30	28
			Reg Cab 1LT	38	38	36	35	33	32	31	30
			Ext Cab Work Truck	42	42	41	40	38	36	35	33
			Ext Cab 1LT	42	42	41	40	38	36	35	33
			Ext Cab 2LT	41	41	39	38	36	35	34	32
			Ext Cab 3LT	42	42	40	39	37	35	34	32
			Crew Cab 1LT	48	48	46	45	42	40	39	37

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	COLORADO 2WD	Crew Cab 2LT	45	45	43	42	40	38	37	35
			Crew Cab 3LT	47	47	45	44	41	39	38	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COLORADO 4WD	Reg Cab Work Truck	40	40	38	37	35	34	33	31
			Reg Cab 1LT	40	40	38	37	35	34	33	32
			Ext Cab Work Truck	45	45	43	42	40	38	37	35
			Ext Cab 1LT	45	45	43	42	40	38	37	35
			Ext Cab 2LT	43	43	41	40	38	36	35	33
			Crew Cab 1LT	50	50	48	47	44	42	41	39
			Crew Cab 2LT	48	48	46	45	42	40	39	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		EQUINOX 2WD	4dr Wgn LS	58	58	55	53	48	46	44	40
			4dr Wgn 1LT	56	56	53	51	46	44	42	38
			4dr Wgn 2LT	55	55	52	50	45	43	41	37
			4dr Wgn LTZ	53	53	50	48	44	42	40	36
		EQUINOX AWD	4dr Wgn LS	59	59	56	53	48	46	44	40
			4dr Wgn 1LT	56	56	53	51	46	44	42	38
			4dr Wgn 2LT	55	55	52	50	46	44	42	38
			4dr Wgn LTZ	53	53	50	48	44	42	40	36
		EXPRESS CARGO VAN	3dr Van 1500	39	39	37	35	32	30	29	26
			3dr Van 2500 135wb	37	37	35	34	31	29	28	25
			3dr Van 2500 155wb	35	35	33	32	29	27	26	23
			3dr Van 3500 135wb	34	34	32	31	29	27	26	23
			3dr Van 3500 155wb	34	34	32	31	29	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD	3dr Van 1500	39	39	37	35	32	30	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER	3dr Van 1500 LS	33	33	31	30	28	26	25	23
			3dr Van 1500 LT	35	35	33	32	30	28	26	23
			3dr Van 2500 LS	32	32	30	29	27	25	24	22
			3dr Van 2500 LT	33	33	31	30	28	26	25	23
			3dr Van 3500 135wb 1LS	31	31	29	28	26	24	23	21
			3dr Van 3500 135wb LT	32	32	30	29	27	25	24	22
			3dr Van 3500 155wb 1LS	30	30	28	27	25	24	23	21
			3dr Van 3500 155wb LT	32	32	30	29	26	25	24	22
			3dr Van 3500 135wb 2LS	29	29	27	26	24	23	22	20
			3dr Van 3500 135wb 2LT	31	31	29	28	25	24	23	21
			3dr Van 3500 155wb 2LS	28	28	26	25	23	22	21	19
			3dr Van 3500 155wb 2LT	31	31	29	28	26	24	23	21
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 CHEVROLET TRUCKS		EXPRESS PASSENGER AWD									
			3dr Van 1500 LS	35	35	33	32	29	27	26	23
			3dr Van 1500 LT	36	36	34	33	30	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SILVERADO 1500 2WD									
			Reg Cab Work Truck	40	40	38	37	35	33	32	30
			Reg Cab LT	38	38	37	36	34	32	31	29
			Ext Cab Work Truck	43	43	41	40	38	36	35	33
			Ext Cab LS	44	44	42	41	39	37	36	33
			Ext Cab LT	44	44	42	41	39	37	36	34
			Ext Cab LTZ	43	43	41	40	38	36	35	32
			Crew Cab Work Truck	45	45	43	42	40	38	37	34
			Crew Cab LS	46	46	44	43	40	38	37	35
			Crew Cab LT	46	46	44	43	41	39	38	35
			Crew Cab LTZ	44	44	42	41	38	36	35	33
		SILVERADO 1500 4WD									
			Reg Cab Work Truck	45	45	43	42	40	38	37	34
			Reg Cab LT	43	43	41	40	38	36	35	33
			Ext Cab Work Truck	47	47	45	44	41	39	38	36
			Ext Cab LS	48	48	46	45	42	40	39	36
			Ext Cab LT	48	48	46	45	42	40	39	36
			Ext Cab LTZ	47	47	45	44	41	39	38	35
			Crew Cab Work Truck	48	48	46	45	42	40	39	36
			Crew Cab LS	50	50	48	47	44	42	41	38
			Crew Cab LT	50	50	48	47	44	42	41	38
			Crew Cab LTZ	48	48	46	45	43	41	40	37
		SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	49	49	47	46	43	41	40	37
			Crew Cab 2HY	48	48	46	45	42	40	39	37
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	52	52	50	49	46	44	43	40
			Crew Cab 2HY	51	51	49	48	45	43	42	39
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	42	42	40	39	37	35	34	31
			Reg Cab LT	43	43	41	40	37	35	34	32
			Ext Cab Work Truck	46	46	44	43	41	39	38	35
			Ext Cab LT	46	46	44	43	41	39	38	35
			Ext Cab LTZ	46	46	44	43	40	38	37	35
			Crew Cab Work Truck	50	50	48	47	44	42	41	38
			Crew Cab LT	54	54	52	50	47	45	44	41
			Crew Cab LTZ	49	49	47	46	43	41	40	37
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	47	47	45	44	41	39	38	35
			Reg Cab LT	48	48	46	45	42	40	39	36
			Ext Cab Work Truck	51	51	49	48	45	43	41	38

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 2500HD 4WD	Ext Cab LT	49	49	47	46	43	41	40	37
			Ext Cab LTZ	50	50	48	47	44	42	41	38
			Crew Cab Work Truck	54	54	52	50	47	45	44	41
			Crew Cab LT	52	52	50	49	46	44	42	39
			Crew Cab LTZ	51	51	49	48	45	43	41	38
		SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	43	43	41	40	37	35	34	32
			Reg Cab LT	42	42	40	39	37	35	34	31
			Ext Cab Work Truck	49	49	47	46	43	41	40	37
			Ext Cab LT	48	48	46	45	42	40	39	36
			Ext Cab LTZ	48	48	46	45	42	40	39	36
			Crew Cab Work Truck	50	50	48	46	43	41	40	37
			Crew Cab LT	49	49	47	46	43	41	40	37
			Crew Cab LTZ	48	48	46	45	42	40	39	36
		SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	48	48	46	45	42	40	39	36
			Reg Cab LT	50	50	48	47	44	42	41	38
			Ext Cab Work Truck	53	53	51	50	47	45	43	40
			Ext Cab LT	53	53	51	49	46	44	43	40
			Ext Cab LTZ	51	51	49	48	45	43	41	38
			Crew Cab Work Truck	55	55	53	51	48	46	44	41
			Crew Cab LT	52	52	50	49	46	44	42	39
			Crew Cab LTZ	51	51	49	48	45	43	42	39
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	45	45	43	42	39	37	36	34
			4dr Wgn 1500 LT	45	45	43	42	39	37	36	34
			4dr Wgn 1500 LTZ	43	43	41	40	37	35	34	32
			4dr Wgn 2500 LS	45	45	43	42	39	37	36	33
			4dr Wgn 2500 LT	45	45	43	42	39	37	36	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	48	48	46	45	42	40	39	36
			4dr Wgn 1500 LT	48	48	46	44	41	39	38	35
			4dr Wgn 1500 LTZ	46	46	44	43	40	38	37	34
			4dr Wgn 2500 LS	47	47	45	44	41	39	38	35
			4dr Wgn 2500 LT	47	47	45	44	41	39	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 CHEVROLET TRUCKS		TAHOE 2WD									
			4dr Wgn 1500 LS	44	44	42	41	38	36	35	32
			4dr Wgn 1500 LT	45	45	43	42	39	37	36	34
			4dr Wgn 1500 LTZ	43	43	41	40	38	36	35	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	47	47	45	44	41	39	38	35
			4dr Wgn 1500 LT	47	47	45	44	41	39	38	35
			4dr Wgn 1500 LTZ	44	44	42	41	38	36	35	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	46	46	44	43	40	38	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	47	47	45	44	41	39	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD									
			4dr Wgn LS	54	54	52	50	46	44	42	39
			4dr Wgn 1LT	50	50	48	46	42	40	39	36
			4dr Wgn 2LT	49	49	47	45	42	40	38	35
			4dr Wgn LTZ	50	50	48	46	43	41	39	36
		TRAVERSE AWD									
			4dr Wgn LS	56	56	53	51	47	45	43	40
			4dr Wgn 1LT	52	52	50	48	45	43	41	37
			4dr Wgn 2LT	50	50	48	46	43	41	39	36
			4dr Wgn LTZ	52	52	50	48	45	43	41	37
GMC TRUCKS		ACADIA 2WD									
			4dr SL	54	54	52	50	46	44	42	39
			4dr SLE	53	53	51	49	45	43	41	38
			4dr SLT1	52	52	50	48	45	43	41	37
			4dr SLT2	50	50	48	46	43	41	39	36
			4dr Denali	50	50	48	46	43	41	39	36
		ACADIA AWD									
			4dr SL	55	55	53	51	47	45	43	39
			4dr SLE	54	54	52	50	46	44	42	38
			4dr SLT1	52	52	50	48	45	43	41	37
			4dr SLT2	51	51	49	47	43	41	39	36
			4dr Denali	51	51	49	47	43	41	39	36
		CANYON 2WD									
			Reg Cab Work Truck	35	35	34	33	31	29	28	26
			Reg Cab SLE1	37	37	35	34	32	31	30	28
			Ext Cab Work Truck	42	42	40	39	36	35	34	32
			Ext Cab SLE1	42	42	40	39	36	35	34	32
			Crew Cab SLE1	47	47	45	44	41	39	38	35
			Crew Cab SLE2	46	46	44	43	40	38	37	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 GMC TRUCKS		CANYON 4WD									
			Reg Cab Work Truck	39	39	37	35	32	31	30	29
			Reg Cab SLE1	40	40	38	37	34	33	32	30
			Ext Cab Work Truck	44	44	42	41	38	36	35	33
			Ext Cab SLE1	44	44	42	41	38	36	35	33
			Ext Cab SLE2	43	43	41	40	37	35	34	32
			Crew Cab SLE1	50	50	48	46	42	40	39	37
			Crew Cab SLE2	48	48	46	44	41	39	38	36
			Crew Cab SLT	49	49	47	45	41	39	38	36
		SAVANA CARGO VAN									
			3dr Van 1500	39	39	37	35	32	30	29	27
			3dr Van 2500 135wb	36	36	34	33	31	29	28	25
			3dr Van 2500 155wb	35	35	33	32	30	28	27	24
			3dr Van 3500 135wb	35	35	33	32	30	28	27	24
			3dr Van 3500 155wb	35	35	33	32	30	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD									
			3dr Van 1500	36	36	34	33	31	29	28	25
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER									
			3dr Van 1500 LS	32	32	31	30	28	26	25	23
			3dr Van 1500 LT	34	34	33	32	30	28	27	24
			3dr Van 2500 LS	34	34	32	31	29	27	26	24
			3dr Van 2500 LT	34	34	32	31	29	27	26	24
			3dr Van 3500 135wb 1LS	32	32	30	29	27	26	25	23
			3dr Van 3500 135wb 1LT	32	32	30	29	27	26	25	23
			3dr Van 3500 135wb 2LS	30	30	29	28	26	25	24	22
			3dr Van 3500 135wb 2LT	30	30	28	27	25	24	23	21
			3dr Van 3500 155wb 1LS	34	34	33	32	30	28	27	24
			3dr Van 3500 155wb 1LT	37	37	35	34	32	30	28	25
			3dr Van 3500 155wb 2LS	30	30	29	28	26	25	24	22
			3dr Van 3500 155wb 2LT	32	32	31	30	28	26	25	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	33	33	32	31	29	27	26	23
			3dr Van 1500 LT	35	35	33	32	30	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD									
			Reg Cab Work Truck	42	42	40	39	37	35	34	31
			Reg Cab SLE	38	38	37	36	34	32	31	29
			Ext Cab Work Truck	44	44	42	41	39	37	36	33
			Ext Cab SL	45	45	43	42	40	38	37	34
			Ext Cab SLE	44	44	42	41	38	36	35	33
			Ext Cab SLT	43	43	41	40	38	36	35	32
			Crew Cab Work Truck	47	47	45	44	41	39	38	35
			Crew Cab SL	48	48	46	45	42	40	39	36
			Crew Cab SLE	46	46	44	43	41	39	38	35
			Crew Cab SLT	45	45	43	42	39	37	36	33

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 GMC TRUCKS		SIERRA 1500 4WD									
			Reg Cab Work Truck	47	47	45	44	41	39	38	35
			Reg Cab SLE	44	44	42	41	38	36	35	33
			Ext Cab Work Truck	49	49	47	46	43	41	40	37
			Ext Cab SL	50	50	48	47	44	42	40	37
			Ext Cab SLE	50	50	48	46	43	41	40	37
			Ext Cab SLT	48	48	46	45	42	40	39	36
			Crew Cab Work Truck	51	51	49	47	44	42	41	38
			Crew Cab SL	52	52	50	49	46	44	42	39
			Crew Cab SLE	50	50	48	47	44	42	40	37
			Crew Cab SLT	48	48	46	45	42	40	39	36
		SIERRA 1500 DENALI 2WD									
			Crew Cab	45	45	43	42	40	38	37	34
		SIERRA 1500 DENALI 4WD									
			Crew Cab	48	48	46	45	42	40	39	36
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	49	49	47	46	43	41	40	37
			Crew Cab 3HB	49	49	47	46	43	41	40	37
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	53	53	51	50	47	45	43	40
			Crew Cab 3HB	52	52	50	49	46	44	42	39
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	42	42	40	39	37	35	34	31
			Reg Cab SLE	43	43	41	40	37	35	34	32
			Ext Cab Work Truck	48	48	46	45	42	40	39	36
			Ext Cab SLE	46	46	44	43	41	39	38	35
			Ext Cab SLT	46	46	44	43	41	39	38	35
			Crew Cab Work Truck	52	52	50	48	45	43	42	39
			Crew Cab SLE	54	54	52	50	47	45	43	40
			Crew Cab SLT	50	50	48	46	43	41	40	37
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	47	47	45	44	41	39	38	35
			Reg Cab SLE	47	47	45	44	41	39	38	35
			Ext Cab Work Truck	51	51	49	48	45	43	41	38
			Ext Cab SLE	49	49	47	46	43	41	40	37
			Ext Cab SLT	46	46	44	43	41	39	38	35
			Crew Cab Work Truck	56	56	54	52	49	47	45	42
			Crew Cab SLE	52	52	50	49	46	44	42	39
			Crew Cab SLT	52	52	50	48	45	43	42	39
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	51	51	49	48	45	43	41	38
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	53	53	51	49	46	44	43	40

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 GMC TRUCKS		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	44	44	42	41	39	37	36	33
			Reg Cab SLE	45	45	43	42	40	38	37	34
			Ext Cab Work Truck	50	50	48	47	44	42	41	38
			Ext Cab SLE	49	49	47	46	43	41	39	36
			Ext Cab SLT	49	49	47	46	43	41	40	37
			Crew Cab Work Truck	53	53	51	49	46	44	42	39
			Crew Cab SLE	49	49	47	46	43	41	40	37
			Crew Cab SLT	49	49	47	46	43	41	39	36
		SIERRA 3500HD 4WD									
			Reg Cab Work Truck	50	50	48	47	44	42	41	38
			Reg Cab SLE	51	51	49	48	45	43	41	38
			Ext Cab Work Truck	55	55	53	51	48	46	44	41
			Ext Cab SLE	52	52	50	49	46	44	42	39
			Ext Cab SLT	52	52	50	49	46	44	42	39
			Crew Cab Work Truck	57	57	55	53	49	47	45	42
			Crew Cab SLE	52	52	50	49	46	44	42	39
			Crew Cab SLT	52	52	50	48	45	43	42	39
		SIERRA 3500HD DENALI 2WD									
			Crew Cab	54	54	52	51	48	46	44	41
		SIERRA 3500HD DENALI 4WD									
			Crew Cab	54	54	52	50	47	45	43	40
		TERRAIN 2WD									
			4dr Wgn SLE1	57	57	54	52	47	45	43	39
			4dr Wgn SLE2	57	57	54	52	47	45	43	39
			4dr Wgn SLT1	56	56	53	51	46	44	42	38
			4dr Wgn SLT2	55	55	52	50	45	43	41	37
		TERRAIN AWD									
			4dr Wgn SLE1	58	58	55	53	48	46	44	40
			4dr Wgn SLE2	58	58	55	53	48	45	43	39
			4dr Wgn SLT1	57	57	54	52	47	44	42	38
			4dr Wgn SLT2	55	55	52	50	45	43	41	37
		YUKON 2WD									
			4dr Wgn SLE	45	45	43	42	39	37	36	33
			4dr Wgn SLT	42	42	40	39	36	34	33	30
			4dr Wgn Denali	46	46	44	43	40	38	36	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	45	45	43	42	39	37	36	33
			4dr Wgn SLT	45	45	43	42	39	37	36	33
			4dr Wgn Denali	47	47	45	44	41	39	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	45	45	43	42	39	37	36	33
			4dr Wgn Denali	47	47	45	44	41	39	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	YUKON HYBRID 4WD									
			4dr Wgn	47	47	45	44	41	39	37	34
			4dr Wgn Denali	47	47	45	44	41	39	38	35
		YUKON XL 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn 1500 SLE	42	42	40	39	37	35	34	31
			4dr Wgn 1500 SLT	40	40	38	37	35	33	32	29
			4dr Wgn 2500 SLE	42	42	40	39	37	35	34	31
			4dr Wgn 2500 SLT	40	40	38	37	35	33	32	30
			4dr Wgn Denali	43	43	41	40	38	36	35	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	45	45	43	42	39	37	36	33
			4dr Wgn 1500 SLT	43	43	41	40	38	36	35	32
			4dr Wgn 2500 SLE	43	43	41	40	38	36	35	32
			4dr Wgn 2500 SLT	43	43	41	40	38	36	35	32
			4dr Wgn Denali	45	45	43	42	39	37	36	33
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHRYSLER	200 CONVERTIBLE									
			2dr Conv Touring	46	46	44	43	40	38	36	32
			2dr Conv Limited	46	46	44	43	40	38	36	32
		300 SERIES	2dr Conv S	46	46	44	43	41	39	37	33
			4dr Sdn	60	60	58	56	53	50	48	44
			4dr Sdn AWD	61	61	59	57	53	50	48	44
			4dr Sdn 300S V6	61	61	59	57	54	51	49	45
			4dr Sdn 300S V6 AWD	61	61	59	57	53	51	49	45
			4dr Sdn 300C	55	55	53	52	49	47	45	41
			4dr Sdn 300C AWD	56	56	54	53	50	47	45	41
			4dr Sdn 300C Luxury	53	53	51	50	47	45	43	39
			4dr Sdn 300C Luxury AWD	53	53	51	50	47	45	43	39
			4dr Sdn SRT8	51	51	49	48	45	43	41	38
		TOWN & COUNTRY									
			4dr Wgn Touring	57	57	55	53	49	47	44	39
			4dr Wgn Touring L	53	53	51	49	46	44	41	37
		200	4dr Wgn Limited	48	48	46	44	41	40	37	33
			4dr Sdn LX	48	48	46	45	43	41	39	35
			4dr Sdn Touring	46	46	44	43	41	39	37	33
			4dr Sdn Limited	52	52	50	49	46	43	41	37
		DODGE									
		AVENGER									
			4dr Sdn SE	52	52	49	47	43	41	39	35
			4dr Sdn SXT	50	50	48	46	42	40	38	34
		CHALLENGER	4dr Sdn R/T	55	55	52	50	45	43	41	37
			2dr Cpe SXT	65	65	62	59	54	51	49	45
			2dr Cpe R/T	67	67	64	61	56	53	51	46
		CHARGER	2dr Cpe SRT8	64	64	61	58	52	49	47	43
			4dr Sdn SE	55	55	53	51	47	45	42	38
			4dr Sdn SXT	54	54	52	50	47	45	42	38
			4dr Sdn SXT AWD	55	55	53	51	47	45	42	38
			4dr Sdn R/T	62	62	60	58	54	52	49	44
			4dr Sdn R/T AWD	62	62	60	58	54	52	49	44
			4dr Sdn SRT8	57	57	55	53	50	48	45	40
			4dr Sdn SRT8 Super Bee	57	57	55	53	49	47	44	40
		GRAND CARAVAN									
			4dr Wgn AVP (&2DD)	61	61	58	55	49	47	45	41
			4dr Wgn SE (&2DE)	56	56	53	50	45	43	41	37
			4dr Wgn SXT	54	54	51	49	44	42	40	36
			4dr Wgn Crew	53	53	50	48	43	41	39	35
			4dr Wgn R/T	57	57	54	51	46	44	42	38

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE	DART	4dr Sdn SE (&2TA)	64	64	61	58	52	50	47	42
			4dr Sdn SXT (&2TB)	63	63	60	57	51	49	46	41
			4dr Sdn Rallye (&2TT)	60	60	57	54	48	47	44	40
			4dr Sdn Aero (&2DV)	60	60	57	55	51	49	46	41
			4dr Sdn Limited (&2TL)	62	62	59	56	50	48	45	41
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
	DODGE TRUCKS	DURANGO 2WD	4dr Wgn SXT	58	58	55	53	48	45	43	39
			4dr Wgn Crew	55	55	52	50	45	43	41	37
			4dr Wgn R/T	57	57	54	52	48	45	43	39
			4dr Wgn Citadel	52	52	49	47	43	41	39	36
		DURANGO 4WD	4dr Wgn SXT	59	59	56	54	49	46	44	40
			4dr Wgn Crew	56	56	53	51	46	44	42	38
			4dr Wgn R/T	58	58	55	53	48	46	44	40
			4dr Wgn Citadel	53	53	50	48	44	42	40	36
		JOURNEY 2WD	4dr Wgn AVP (&2DD)	56	56	53	51	46	44	41	36
			4dr Wgn SE (&2DF)	51	51	48	46	42	40	37	33
			4dr Wgn SXT	52	52	49	47	43	41	38	33
			4dr Wgn Crew	53	53	50	48	43	41	38	34
		JOURNEY AWD	4dr Wgn R/T	56	56	53	51	46	44	41	37
			4dr Wgn SXT	56	56	53	51	46	44	41	37
			4dr Wgn Crew	56	56	53	51	46	44	41	37
			4dr Wgn R/T	58	58	55	53	48	46	43	38
2012	FIAT	500	2dr Cpe Pop	61	61	57	54	48	46	42	37
			2dr Cpe Sport	59	59	56	53	47	45	42	37
			2dr Cpe Lounge	56	56	53	50	45	43	40	35
			2dr Cpe Sport Turbo	61	61	58	55	49	47	44	39
			2dr Cpe Abarth	60	60	57	55	50	48	45	41
			2dr Conv Pop	56	56	53	50	45	43	40	35
			2dr Conv Lounge	53	53	50	48	43	41	38	33
			deduct w/o AutoTran (ex Sport Turbo & Abarth)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	JEEP	COMPASS 2WD	4dr Wgn Sport	49	49	46	44	40	38	36	33
			4dr Wgn Latitude	47	47	45	43	39	37	35	32
			4dr Wgn Limited	51	51	48	46	42	40	38	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Sport	54	54	51	49	45	42	40	36
			4dr Wgn Latitude	52	52	50	48	44	42	40	36
			4dr Wgn Limited	52	52	50	48	44	41	39	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo	55	55	52	50	46	44	41	37
			4dr Wgn Limited	55	55	52	50	46	44	41	37
			4dr Wgn Overland (&2TP)	54	54	51	49	45	43	40	36
			4dr Wgn Overland Summit (&2TR)	51	51	49	47	43	42	39	35
		GRAND CHEROKEE 4WD	4dr Wgn Laredo	57	57	54	52	48	46	43	39
			4dr Wgn Limited	56	56	53	51	47	45	42	38
			4dr Wgn Overland (&2TP)	55	55	52	50	45	44	41	37
			4dr Wgn Overland Summit (&2TR)	52	52	49	47	43	42	39	35
		PATRIOT 2WD	4dr Wgn SRT8	46	46	44	42	39	38	35	31
			4dr Wgn Sport	50	50	47	45	41	39	38	35
			4dr Wgn Latitude	49	49	47	45	41	39	37	34
			4dr Wgn Limited	52	52	49	47	43	41	39	36
		PATRIOT 4WD	deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn Sport	55	55	52	50	46	44	42	39
			4dr Wgn Latitude	54	54	51	49	45	43	41	38
			4dr Wgn Limited	54	54	51	49	45	43	41	38
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	JEEP	WRANGLER 4WD									
			2dr Conv Sport	65	65	62	60	55	53	51	48
			2dr Conv Sahara	64	64	61	59	54	52	50	46
			2dr Conv Rubicon	61	61	58	56	51	49	47	44
			4dr Conv Unlimited Sport	66	66	63	61	57	55	53	49
			4dr Conv Unlimited Sahara	63	63	60	58	54	52	50	47
			4dr Conv Unlimited Rubicon	62	62	59	57	53	51	49	46
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
2012	RAM TRUCKS	RAM 1500 2WD									
			Reg Cab Tradesman (&2TB)	44	44	42	41	39	36	34	30
			Reg Cab Express (&2TC)	49	49	47	46	43	40	38	33
			Reg Cab SLT (&2TG)	39	39	37	36	34	32	30	27
			Reg Cab R/T (&2TL)	44	44	42	41	39	36	34	30
			Reg Cab HFE (&2TP)	39	39	37	36	34	32	30	27
			Quad Cab Tradesman (&2TB)	50	50	48	47	45	42	40	35
			Quad Cab Express (&2TC)	52	52	50	49	46	43	40	35
			Quad Cab SLT (&2TG)	45	45	43	42	39	36	34	30
			Quad Cab Big Horn/Lone Star (&2TY)	49	49	47	46	44	41	39	34
			Quad Cab Outdoorsman (&2TT)	49	49	47	46	43	40	38	33
			Quad Cab Sport (&2TL)	49	49	47	46	44	41	39	34
			Quad Cab Laramie (&2TH)	50	50	48	47	45	42	40	35
			Crew Cab Tradesman (&2TB)	53	53	51	50	47	44	41	36
			Crew Cab Express (&2TC)	55	55	53	51	48	45	43	38
			Crew Cab SLT (&2TG)	49	49	47	46	43	40	38	33
			Crew Cab Big Horn/Lone Star (&2TY)	53	53	51	50	47	44	42	37
			Crew Cab Outdoorsman (&2TT)	52	52	50	49	46	43	41	36
			Crew Cab Sport (&2TL)	50	50	48	47	45	42	40	35
			Crew Cab Laramie (&2TH)	52	52	50	49	47	44	42	37
		RAM 1500 4WD	Crew Cab Laramie Longhorn (&2TK)	49	49	47	46	44	41	39	34
			Reg Cab Tradesman (&2TB)	49	49	47	46	44	41	39	34
			Reg Cab Express (&2TC)	52	52	50	49	47	44	41	36
			Reg Cab SLT (&2TG)	45	45	43	42	39	36	34	30
			Reg Cab Sport (&2TL)	47	47	45	44	42	39	37	32
			Quad Cab Tradesman (&2TB)	54	54	52	51	48	45	42	37
			Quad Cab Express (&2TC)	56	56	54	53	50	47	44	39
			Quad Cab SLT (&2TG)	50	50	48	47	45	42	40	35
			Quad Cab Big Horn/Lone Star (&2TY)	54	54	52	51	48	45	43	38
			Quad Cab Outdoorsman (&2TT)	54	54	52	51	48	45	42	37
			Quad Cab Sport (&2TL)	51	51	49	48	46	43	41	36
			Quad Cab Laramie (&2TH)	54	54	52	51	48	45	43	38
			Crew Cab Tradesman (&2TB)	58	58	56	54	51	48	45	40
			Crew Cab Express (&2TC)	59	59	57	55	51	48	45	40
			Crew Cab SLT (&2TG)	53	53	51	50	47	44	41	36
			Crew Cab Big Horn/Lone Star (&2TY)	56	56	54	52	49	46	44	39
			Crew Cab Outdoorsman (&2TT)	56	56	54	52	48	45	43	38
			Crew Cab Sport (&2TL)	54	54	52	51	48	45	43	38
			Crew Cab Laramie (&2TH)	56	56	54	53	50	47	44	39
			Crew Cab Laramie Longhorn (&2TK)	52	52	50	49	46	43	41	36

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	
2012	CHRYSLER	200 CONVERTIBLE										
			2dr Conv Touring	45	45	43	41	38	36	34	30	
				2dr Conv Limited	44	44	42	41	38	35	33	29
		300 SERIES		2dr Conv S	44	44	42	41	38	36	34	30
				4dr Sdn	53	53	51	49	46	44	42	39
				4dr Sdn 300 Limited	49	49	47	46	43	41	39	36
				4dr Sdn 300 Limited AWD	50	50	48	47	44	42	40	37
				4dr Sdn 300C	48	48	46	44	41	39	38	35
				4dr Sdn 300C AWD	48	48	46	45	42	40	38	35
				4dr Sdn 300C Luxury	47	47	45	43	40	38	37	34
				4dr Sdn 300C Luxury AWD	47	47	45	43	40	38	37	34
				4dr Sdn 300S V6	50	50	48	47	44	42	40	37
				4dr Sdn 300S V6 AWD	50	50	48	47	44	42	40	37
				4dr Sdn 300S V8	49	49	47	46	43	41	39	36
				4dr Sdn 300S V8 AWD	49	49	47	46	43	41	39	36
				4dr Sdn SRT8	48	48	46	45	42	40	38	35
		TOWN & COUNTRY										
				4dr Wgn Touring	54	54	52	50	46	43	41	37
				4dr Wgn Touring L	50	50	48	46	43	40	38	34
		200		4dr Wgn Limited	46	46	44	42	39	37	35	31
				4dr Sdn LX	47	47	45	44	41	38	36	32
				4dr Sdn Touring	45	45	43	42	39	37	35	31
				4dr Sdn Limited	46	46	44	43	40	37	35	31
	4dr Sdn S		48	48	46	44	41	38	36	32		
DODGE	AVENGER											
			4dr Sdn SE	45	45	43	42	39	36	34	30	
			4dr Sdn SXT	44	44	42	41	38	36	34	30	
			4dr Sdn SXT Plus	44	44	42	41	38	36	34	30	
	CALIBER		4dr Sdn R/T	48	48	46	44	41	38	36	32	
			5dr HB SE	44	44	43	42	40	38	36	33	
			5dr HB SXT	44	44	43	42	40	38	36	33	
	CHALLENGER		5dr HB SXT Plus	43	43	42	41	39	37	35	32	
			deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2	2	
			2dr Cpe SXT	62	62	59	56	50	47	45	41	
			2dr Cpe R/T	62	62	59	56	50	47	45	41	
			2dr Cpe SRT8	56	56	53	50	45	43	41	37	
			deduct w/o AutoTran	3	2	2	2	2	2	2	2	

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE	CHARGER	4dr Sdn SE	53	53	51	49	46	43	41	37
			4dr Sdn SXT	49	49	47	45	42	40	38	34
			4dr Sdn SXT AWD	52	52	50	48	45	42	40	36
			4dr Sdn RT	56	56	54	52	48	45	43	39
			4dr Sdn RT AWD	56	56	54	52	48	45	43	39
			4dr Sdn SRT8	49	49	47	45	42	40	38	34
			4dr Sdn SRT8 Super Bee	49	49	47	45	42	40	38	35
		GRAND CARAVAN	4dr Wgn AVP (&2DD)	56	56	53	51	46	43	41	37
			4dr Wgn SE (&2DE)	55	55	52	50	45	42	40	36
			4dr Wgn SXT	48	48	46	44	40	38	36	32
			4dr Wgn Crew	48	48	45	43	39	37	35	32
			4dr Wgn R/T	51	51	48	46	42	40	38	34
	DODGE TRUCKS	DURANGO 2WD	4dr Wgn SXT	54	54	51	49	45	42	40	36
			4dr Wgn Crew	49	49	47	45	41	39	37	33
			4dr Wgn R/T	52	52	49	47	43	41	39	35
			4dr Wgn Citadel	48	48	46	44	40	38	36	32
		DURANGO 4WD	4dr Wgn SXT	55	55	52	50	46	43	41	37
			4dr Wgn Crew	50	50	48	46	42	40	38	34
			4dr Wgn R/T	53	53	50	48	44	41	39	35
			4dr Wgn Citadel	49	49	47	45	41	39	37	33
		JOURNEY 2WD	4dr Wgn AVP (&2DD)	52	52	49	47	43	41	39	35
			4dr Wgn SE (&2DF)	48	48	46	44	40	38	36	32
			4dr Wgn SXT	50	50	48	46	42	40	38	34
			4dr Wgn Crew	49	49	47	45	41	39	37	33
		JOURNEY AWD	4dr Wgn R/T	48	48	46	44	40	38	36	33
			4dr Wgn SXT	52	52	49	47	43	41	39	35
			4dr Wgn Crew	50	50	48	46	42	40	38	34
			4dr Wgn R/T	49	49	47	45	41	39	37	33
	FIAT	500	2dr Cpe Pop	55	55	52	49	44	41	39	34
			2dr Cpe Sport	54	54	51	48	43	40	38	34
			2dr Cpe Lounge	52	52	49	46	41	39	37	33
			2dr Cpe Gucci	48	48	45	43	38	36	34	31
			2dr Cpe Abarth	53	53	50	48	44	42	40	37
			2dr Conv Pop	53	53	50	47	42	39	37	33
			2dr Conv Lounge	50	50	47	44	39	37	35	32
			2dr Conv Gucci	44	44	42	40	37	35	33	29
			deduct w/o AutoTran (ex Abarth)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012 JEEP											
		COMPASS 2WD									
			4dr Wgn Sport	47	47	45	43	39	37	36	33
			4dr Wgn Latitude	45	45	43	41	38	36	34	31
			4dr Wgn Limited	49	49	47	45	41	39	37	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD									
			4dr Wgn Sport	50	50	48	46	42	40	38	35
			4dr Wgn Latitude	48	48	46	44	40	38	36	33
			4dr Wgn Limited	49	49	47	45	41	39	37	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD									
			4dr Wgn Laredo	51	51	48	46	42	40	38	34
			4dr Wgn Limited	49	49	47	45	41	39	37	33
			4dr Wgn Overland (&2TP)	47	47	45	43	39	37	35	32
			4dr Wgn Overland Summit (&2TR)	44	44	42	40	37	35	33	30
		GRAND CHEROKEE 4WD									
			4dr Wgn Laredo	53	53	50	48	44	42	40	36
			4dr Wgn Limited	52	52	49	47	43	41	39	35
			4dr Wgn Overland (&2TP)	49	49	47	45	41	39	37	33
			4dr Wgn Overland Summit (&2TR)	45	45	43	41	38	36	34	31
			4dr SRT8	42	42	40	38	35	33	31	28
		LIBERTY 2WD									
			4dr Wgn Sport (&2TB)	44	44	42	40	36	34	33	30
			4dr Wgn Latitude (&2TL)	48	48	45	43	39	37	36	33
			4dr Wgn Limited	46	46	44	42	38	36	34	31
			4dr Wgn Limited Jet	47	47	44	42	38	36	35	32
		LIBERTY 4WD									
			4dr Wgn Sport (&2TB)	44	44	42	40	36	34	33	30
			4dr Wgn Latitude (&2TL)	47	47	45	43	39	37	35	32
			4dr Wgn Limited	46	46	43	41	37	35	34	31
			4dr Wgn Limited Jet	46	46	43	41	37	35	34	31
		PATRIOT 2WD									
			4dr Wgn Sport	48	48	46	44	40	38	36	33
			4dr Wgn Latitude	48	48	46	44	40	38	36	33
			4dr Wgn Limited	49	49	46	44	40	38	37	34
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		PATRIOT 4WD									
			4dr Wgn Sport	51	51	48	46	42	40	39	36
			4dr Wgn Latitude	50	50	48	46	42	40	38	35
			4dr Wgn Limited	49	49	46	44	40	38	37	34
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		WRANGLER 4WD									
			2dr Conv Sport (&2TB)	63	63	60	58	53	51	49	46
			2dr Conv Sahara (&2TG)	62	62	59	57	53	51	49	46
			2dr Conv Rubicon (&2TR)	60	60	57	55	50	48	46	43
			2dr Conv Freedom Edition (&2TF)	59	59	56	54	50	48	46	43
			2dr Conv Arctic (&2TH)	59	59	56	54	50	48	46	43
			2dr Conv Call of Duty MW3 (&2TV)	53	53	51	49	45	43	41	38
			4dr Conv Unlimited Sport (&2TC)	63	63	60	58	54	52	50	46
			4dr Conv Unlimited Sahara (&2TS)	59	59	57	55	51	49	47	44
			4dr Conv Unlimited Rubicon (&2TR)	59	59	57	55	51	49	47	44

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	JEEP	WRANGLER 4WD	4dr Conv Unlimited Freedom Edition (&2TF)	61	61	58	56	52	50	48	44
			4dr Conv Unlimited Altitude (&2TL)	62	62	59	57	53	51	49	45
			4dr Conv Unlimited Arctic (&2TH)	60	60	57	55	51	49	47	44
			4dr Conv Unlimited Call of Duty MW3 (&2TV)	56	56	54	52	48	46	44	41
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
2013	RAM TRUCKS	CARGO VAN									
		RAM 1500 2WD	3dr Van	41	41	39	38	35	33	32	29
			Reg Cab ST (&2TA)	40	40	38	37	34	32	31	28
			Reg Cab Tradesman (&2TB)	45	45	43	41	38	36	34	31
			Reg Cab Tradesman HD (&2TA)	46	46	44	43	40	38	36	32
			Reg Cab Express (&2TC)	45	45	43	42	39	37	35	32
			Reg Cab SLT (&2TG)	41	41	39	38	35	33	32	29
			Reg Cab Outdoorsman (&2TT)	40	40	38	37	35	33	31	28
			Reg Cab Sport	41	41	39	38	35	33	32	29
			Quad Cab ST (&2TA)	47	47	45	44	41	39	37	33
			Quad Cab Tradesman (&2TB)	49	49	47	45	42	40	38	34
			Quad Cab Express (&2TC)	50	50	48	46	43	41	39	35
			Quad Cab SLT (&2TG)	46	46	44	43	40	38	36	32
			Quad Cab Lone Star (&2TY)	46	46	44	43	40	38	36	32
			Quad Cab Big Horn (&2TZ)	46	46	44	43	40	38	36	32
			Quad Cab Outdoorsman (&2TT)	51	51	49	47	43	41	39	35
			Quad Cab Sport	44	44	42	41	38	36	34	31
			Quad Cab Laramie	46	46	44	42	39	37	35	32
			Crew Cab ST (&2TA)	50	50	48	46	43	41	39	35
			Crew Cab Tradesman (&2TB)	52	52	50	48	44	42	40	36
			Crew Cab Express (&2TC)	54	54	52	50	46	43	41	37
			Crew Cab SLT (&2TG)	49	49	47	45	42	40	38	34
			Crew Cab Lone Star (&2TY)	50	50	48	46	43	41	39	35
			Crew Cab Big Horn (&2TZ)	50	50	48	46	43	41	39	35
			Crew Cab Outdoorsman (&2TT)	53	53	51	49	45	43	41	37
			Crew Cab Sport	47	47	45	43	40	38	36	33
			Crew Cab Laramie	49	49	47	45	42	40	38	35
			Crew Cab Laramie Longhorn	48	48	46	44	41	39	37	34
		RAM 1500 4WD	Reg Cab ST (&2TA)	45	45	43	42	39	37	35	32
			Reg Cab Tradesman (&2TB)	48	48	46	44	41	39	37	33
			Reg Cab Express (&2TC)	48	48	46	44	41	39	37	34
			Reg Cab SLT (&2TG)	44	44	42	41	38	36	34	31
			Reg Cab Outdoorsman (&2TT)	43	43	41	40	37	35	33	30
			Reg Cab Sport	43	43	41	40	37	35	33	30
			Quad Cab ST (&2TA)	50	50	48	46	43	41	39	35
			Quad Cab Tradesman (&2TB)	51	51	49	47	43	41	39	36
			Quad Cab Express (&2TC)	52	52	50	48	45	43	41	37
			Quad Cab SLT (&2TG)	49	49	47	45	42	40	38	34
			Quad Cab Lone Star (&2TY)	48	48	46	44	41	39	37	34
			Quad Cab Big Horn (&2TZ)	48	48	46	44	41	39	37	34
			Quad Cab Outdoorsman (&2TT)	52	52	50	48	45	43	41	37

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD	Quad Cab Sport	46	46	44	42	39	37	35	32
			Quad Cab Laramie	48	48	46	44	41	39	37	34
			Crew Cab ST (&2TA)	54	54	52	50	46	44	42	38
			Crew Cab Tradesman (&2TB)	56	56	53	51	47	45	43	39
			Crew Cab Express (&2TC)	57	57	55	53	49	46	44	40
			Crew Cab SLT (&2TG)	53	53	51	49	45	43	41	37
			Crew Cab Lone Star (&2TY)	53	53	51	49	45	43	41	37
			Crew Cab Big Horn (&2TZ)	53	53	51	49	45	43	41	37
			Crew Cab Outdoorsman (&2TT)	56	56	54	52	48	45	43	39
			Crew Cab Sport	50	50	48	46	43	41	39	35
			Crew Cab Laramie	52	52	50	48	45	43	41	37
			Crew Cab Laramie Longhorn	51	51	49	47	44	42	40	36
		RAM 2500 2WD	Reg Cab ST	40	40	39	38	36	34	33	30
			Reg Cab SLT (&2TG)	38	38	37	36	35	33	31	28
			Reg Cab Outdoorsman (&2TT)	39	39	38	37	35	33	32	29
			Crew Cab ST	47	47	45	44	42	40	38	34
			Crew Cab SLT (&2TG)	43	43	41	40	38	36	35	32
			Crew Cab Lone Star (&2TY)	43	43	42	41	39	37	35	32
			Crew Cab Big Horn (&2TZ)	43	43	42	41	39	37	35	32
			Crew Cab Outdoorsman (&2TT)	43	43	41	40	38	36	34	31
			Crew Cab Laramie	43	43	42	41	39	37	35	32
			Crew Cab Laramie Longhorn	41	41	40	39	37	35	33	30
			Mega Cab SLT (&2TG)	47	47	45	44	42	40	38	34
			Mega Cab Lone Star (&2TY)	47	47	45	44	42	40	38	34
			Mega Cab Big Horn (&2TZ)	47	47	45	44	42	40	38	34
			Mega Cab Outdoorsman (&2TT)	47	47	45	44	42	40	38	34
			Mega Cab Laramie	47	47	45	44	42	40	38	34
			Mega Cab Laramie Longhorn	44	44	43	42	40	38	36	33
		RAM 2500 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab ST	45	45	44	43	41	39	37	33
			Reg Cab SLT (&2TG)	43	43	42	41	39	37	35	32
			Reg Cab Outdoorsman (&2TT)	43	43	42	41	39	37	35	32
			Crew Cab ST	49	49	47	46	44	42	40	36
			Crew Cab ST (&2TA)	49	49	47	46	44	42	40	36
			Crew Cab SLT (&2TG)	46	46	44	43	41	39	37	34
			Crew Cab Lone Star (&2TY)	46	46	44	43	41	39	37	34
			Crew Cab Big Horn (&2TZ)	46	46	44	43	41	39	37	34
			Crew Cab Outdoorsman (&2TT)	46	46	44	43	41	39	37	34
			Crew Cab Laramie	46	46	44	43	41	39	37	34
			Crew Cab Laramie (&2TH)	46	46	44	43	41	39	37	34
			Crew Cab Laramie Longhorn	44	44	42	41	39	37	35	32
			Crew Cab Power Wagon	43	43	42	41	39	37	35	32
			Mega Cab SLT (&2TG)	48	48	46	45	43	41	39	36

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 4WD	Mega Cab Lone Star (&2TY)	48	48	46	45	43	41	39	36
			Mega Cab Big Horn (&2TZ)	48	48	46	45	43	41	39	36
			Mega Cab Outdoorsman (&2TT)	48	48	46	45	43	41	39	36
			Mega Cab Laramie	48	48	47	46	44	42	40	36
			Mega Cab Laramie Longhorn	46	46	44	43	41	39	37	34
		RAM 3500 2WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab ST	43	43	42	41	39	37	35	32
			Reg Cab ST (&2TA)	43	43	42	41	39	37	35	32
			Reg Cab SLT	42	42	41	40	38	36	34	31
			Reg Cab SLT (&2TG)	42	42	41	40	38	36	34	31
			Crew Cab ST	47	47	45	44	42	40	38	34
			Crew Cab ST (&2TA)	47	47	45	44	42	40	38	34
			Crew Cab SLT (&2TG)	45	45	43	42	40	38	36	33
			Crew Cab Lone Star (&2TY)	44	44	42	41	39	37	35	32
			Crew Cab Big Horn (&2TZ)	44	44	42	41	39	37	35	32
			Crew Cab Outdoorsman (&2TT)	46	46	44	43	41	39	37	34
			Crew Cab Laramie	46	46	44	43	41	39	37	33
			Crew Cab Laramie (&2TH)	46	46	44	43	41	39	37	33
			Crew Cab Laramie Longhorn	43	43	42	41	39	37	35	32
			Mega Cab SLT (&2TG)	48	48	46	45	43	41	39	36
			Mega Cab Lone Star (&2TY)	47	47	45	44	42	40	38	35
			Mega Cab Big Horn (&2TZ)	47	47	45	44	42	40	38	35
			Mega Cab Outdoorsman (&2TT)	49	49	47	46	44	42	40	36
			Mega Cab Laramie	48	48	47	46	44	42	40	36
			Mega Cab Laramie Longhorn	46	46	44	43	41	39	37	34
		RAM 3500 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab ST	47	47	45	44	41	39	37	34
			Reg Cab ST (&2TA)	47	47	45	44	41	39	37	34
			Reg Cab SLT	45	45	43	42	40	38	36	33
			Reg Cab SLT (&2TG)	45	45	43	42	40	38	36	33
			Crew Cab ST	48	48	47	46	44	42	40	36
			Crew Cab ST (&2TA)	48	48	47	46	44	42	40	36
			Crew Cab SLT (&2TG)	48	48	46	45	42	40	38	35
			Crew Cab Lone Star (&2TY)	46	46	44	43	41	39	37	34
			Crew Cab Big Horn (&2TZ)	46	46	44	43	41	39	37	34
			Crew Cab Outdoorsman (&2TT)	48	48	47	46	44	42	40	36
			Crew Cab Laramie	48	48	46	45	43	41	39	35
			Crew Cab Laramie (&2TH)	48	48	46	45	43	41	39	35
			Crew Cab Laramie Longhorn	46	46	44	43	41	39	37	34
			Mega Cab SLT (&2TG)	50	50	48	47	45	43	41	37
			Mega Cab Lone Star (&2TY)	49	49	47	46	44	42	40	36
			Mega Cab Big Horn (&2TZ)	49	49	47	46	44	42	40	37
			Mega Cab Outdoorsman (&2TT)	51	51	49	48	46	44	42	38
			Mega Cab Laramie	51	51	49	48	46	44	42	38
			Mega Cab Laramie Longhorn	48	48	46	45	43	41	39	35
			deduct w/o AutoTran (ex Mega Lonestar)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	MITSUBISHI	OUTLANDER 2WD	OT45A - 4dr Wgn ES	53	53	50	48	43	41	39	36
			OT45D - 4dr Wgn SE	56	56	53	50	45	43	42	39
			OT45T - 4dr Wgn GT	57	57	54	51	46	44	42	39
		OUTLANDER 4WD	OT45E - 4dr Wgn SE	58	58	55	52	47	45	43	40
			OT45Z - 4dr Wgn GT	57	57	54	52	47	45	43	40
		OUTLANDER SPORT	OS45AM - 4dr Wgn ES MT	53	53	50	48	44	42	40	37
			OS45AA - 4dr Wgn ES AT	54	54	51	49	45	43	41	38
			OS45D - 4dr Wgn SE AT	53	53	50	48	43	41	39	36
			OS45B - 4dr Wgn ES AT AWD	59	59	56	53	47	45	43	40
			OS45E - 4dr Wgn SE AT AWD	55	55	52	50	46	44	42	38
		LANCER	LN41AM - 4dr Sdn DE MT	56	56	54	52	48	45	43	38
			LN41BM - 4dr Sdn ES MT	60	60	58	56	52	49	46	41
			LN41BV - 4dr Sdn ES AT	61	61	58	56	52	49	47	42
			LN41EV - 4dr Sdn SE AT	67	67	64	62	58	55	53	48
			LN41PM - 4dr Sdn GT MT	66	66	63	61	56	53	50	45
			LN41PV - 4dr Sdn GT AT	64	64	61	59	55	52	49	44
			LN41R - 4dr Sdn Ralliart	67	67	64	62	57	54	51	46
			LN45B - 5dr HB ES	60	60	57	55	51	48	46	41
			LN45P - 5dr HB GT	66	66	63	61	57	54	51	46
			LE41GSR - 4dr Sdn Evolution GSR	67	67	64	62	58	55	52	47
			LE41MR - 4dr Sdn Evolution MR	66	66	63	61	57	54	51	46

Nov 8, 2012 to Jan 2, 2013 (v2)

Model	Make	Model	Description	12	24	27	30	36	39	42	48
2012	MITSUBISHI	OUTLANDER 2WD	OT45A - 4dr Wgn ES	50	50	47	45	41	39	38	35
			OT45D - 4dr Wgn SE	53	53	50	48	44	42	40	37
			OT45T - 4dr Wgn GT	52	52	49	47	43	41	39	36
		OUTLANDER 4WD	OT45E - 4dr Wgn SE	55	55	52	50	46	44	42	39
			OT45Z - 4dr Wgn GT	53	53	50	48	44	42	40	37
		OUTLANDER SPORT	OS45AM - 4dr Wgn ES MT	47	47	45	43	40	38	37	34
			OS45AA - 4dr Wgn ES AT	49	49	47	45	41	39	37	34
			OS45D - 4dr Wgn SE AT	48	48	46	44	40	38	37	34
			OS45E - 4dr Wgn SE AT AWD	51	51	49	47	43	41	39	36
		GALANT	GA41G - 4dr Sdn ES	43	43	41	39	35	33	32	29
			GA41J - 4dr Sdn SE	48	48	46	44	40	38	36	33
		LANCER	LN41A - 4dr Sdn DE MT	53	53	51	49	45	42	40	35
			LN41BM - 4dr Sdn ES MT	57	57	55	53	49	46	43	38
			LN41BA - 4dr Sdn ES AT	58	58	55	53	49	46	43	38
			LN41E - 4dr Sdn SE AT	62	62	59	57	53	50	48	43
			LN41PM - 4dr Sdn GT MT	62	62	59	57	52	49	46	41
			LN41PA - 4dr Sdn GT AT	61	61	58	56	52	49	46	41
			LN41R - 4dr Sdn Ralliart	64	64	61	59	54	51	48	43
			LN45ES - 5dr HB ES	57	57	55	53	49	46	43	38
			LN45GT - 5dr HB GT	55	55	52	50	46	43	41	36
			LE41GSR - 4dr Sdn Evolution GSR	61	61	58	56	52	49	46	41
			LE41MR - 4dr Sdn Evolution MR	56	56	54	52	48	45	42	37
		iMIEV	EV44ES - 4dr HB ES	71	71	67	64	58	56	54	51
			EV44SE - 4dr HB SE	66	66	63	60	55	53	51	48

2013 New Maserati Models

MASERATI	36	39	42	48	54	60
GRANTURISMO						
45AUS2						
45AMC						
GRANTURISMO CONVERTIBLE						
45AGTC						
45ACSP						
QUATTROPORTE						
39ASUB						
39AGTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

MASERATI

2012 New Maserati Models

MASERATI	36	39	42	48	54	60
GRANTURISMO						
45AF1						
45AUS1						
GRANTURISMO CONVERTIBLE						
45AGTC						
QUATTROPORTE						
39AAUB						
39ASUB						
39AGTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

MASERATI



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